avenir telecom - talking Shop

ts jul 07

Sony Ericsson
W580i
Walkman®
phone

vodafone T-Mobile orange 3 O2

IN YOUR FAVOUR AVENIR TELECOM

your contacts

IN YOUR FAVOUR AVENIR TELECOM

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Accounts	**020 8731 4480**
Commissions Team	**020 8731 4444**
Warehouse/Deliveries	**020 8731 4471**
Returns and Repairs	**020 8731 4470**

Does this document help you? What do you need to help you sell more effectively? If you have any feedback relating to this, or other Avenir marketing communications please email Jake Carby - jake@avenir-telecom.co.uk

Stock Orders

All stock orders are to be taken by your respective Trade Sales executive or to be faxed to 020 8731 4464.

Carriage / Charges (ex VAT)

	Package	Parcel
Next day	£6.00	£7.00
Next day before 12	£7.00	£8.00
Next day Saturday	£15.00	£16.00
Northern Ireland	£12.50	£13.50

Standard postage charge £4.95

Point of Sale Orders and Charges

All point of sale orders must be processed via the Avenir Telecom website: www.avenir-telecom.co.uk

There is a £10 charge for POS dispatches under 25 lines. For orders over 25 lines we will confirm costings with you before proceeding.

Express Contract Service

Sole orders of contracts / service agreements will be delivered within two working days free of charge.

Avenir Telecom's website enables you to process orders of POS, view the current edition of Talking Shop and access the month's 'What's New'. **www.avenir-telecom.co.uk**

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welcome

jul07

Letter from Tanny Price

June has been an extremely rewarding month and we are looking forward to continuing our progress in July with the continuation of the 'Keys to Success' incentive and O2 mobilisation programme.

I am pleased to announce that our first stream of participants on the O2 mobilisation programme successfully completed the course on 28 June. The team included business development managers and our data specialist and we hope to begin inducting clients on the programme this month. The 16-week initiative focuses on helping partners confidently consult on areas such as converged technology, whilst developing participants' understanding of O2 data solutions.

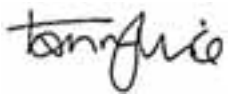
There is now just one month left to register for our 'Keys to Success' incentive programme in association with Vodafone; with entries continuing across all categories don't miss out on your chance to win. The 12 top performing clients will be invited to a lavish evening of entertainment at a 5-star location in September, where they will each be given a key allocated to a safe in their category. Three of the keys will be genuine and will match prizes with a value of £1,000 to £10,000. Register at www.avenir-telecom.co.uk/keystosuccess for the chance to crack the safes and find the key to the mystery prizes, from a day trip you won't forget, to a trip to an exotic location.

Thank you to everyone who entered the 'Work Smarter' incentive with Orange – we had a great response. The lucky winner will be announced shortly before receiving a hand-cut, made-to-measure suit from Savile Row.

Finally, with the awards season now over I am delighted to announce that Avenir has collected a hat trick of awards this year, including Best Distributor in Mobile Business' Best of 2006, Best Distributor – Networks from Mobile News and most recently Best Airtime Distributor at the Mobile awards. This industry recognition is a reflection on Avenir's achievements this year and confirms our position as the leading distributor in the B2B market. By maintaining our focus on providing quality integrated business solutions I am confident we can continue to offer an unparalleled service to both clients and partners.

Thank you for your continued support and I wish you all a successful month.

Regards,



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BEST DISTRIBUTOR Mobile BUSINESS
mobile news Awards 2007 Winner
MOBILE AWARDS AIRTIME DISTRIBUTOR OF THE YEAR 2007

Talking Shop at a Glance

What's new in this month's Talking Shop

vodafone

- New Mobile Connect plans and pricing structure
- All Business Plans reduced
- Data 10 and 30 reduced
- Small Business price plans available on 24 month contract term
- Small Business plan extra 25% minutes offer continues
- Anytime plans offering great value and flexibility
- Sharetime Plus with 15% discount for 24 month customers

O2

- New 24 month consumer price plan range to complement existing 12 & 18 month options
- Earn extra commission when selling 24 month converged connections
- Best for Business (B4B)price plans with increased value on 24 / 36 month contracts
- Group Shared Data bundles
- O2 Anytime 25 and Leisure £25 off peak plans removed from sale

T-Mobile

- Joining T-Mobile – free trail on a selection of services
- All non web'n'walk tariffs i.e. Flext standard commissions reduced
- U-Fix commissions reduced
- web'n'walk USB modem – prize draw for business customers
- U-Fix change to deposit policy
- Flext available on 12 and 18 month contract plans
- New handsets due in stock plus price reductions

orange™

- New BlackBerry Enterprise Server (BES) edition from Orange
- Business price plans with extra value on 18, 24 and 36 contract terms
- Orange upgrade commissions revised
- Consumer plan commissions (new) reduced
- 12 Month Business Plus, Venture and Momentum Plans commissions increased
- 12 Month Business Plus, Venture and Momentum Sharers commissions reduced
- OVP plan commissions reduced
- 18 Month Consumer Upgrade Bandings reduced
- Small Business 18 Month, 2 Year and 3 Year Band 4 and 5 increased
- Momentum plan upgrades increased
- Unlimited additional benefits on selected consumer talk plans
- Unlimited free calls to Magic Numbers
- BlackBerry BIS promotion for business customers continues

3

- 50% extra minutes on Business 600 and Business 900 plans for life of contract
- Earn an Extra £100 on 3G Datacard connections, see page 15 for details
- Business price plan range re-named
- Revised commissions on selected handsets and price plans
- 'For life' offers from 3 continue
- X-Series Add-on – unlimited internet access
- Half price line rental promotion continues on selected price plans and handsets
- "Windows Live Messenger free to all 3 customers
- Free unlimited news, sports and weather
- New handsets due in stock

Colour Key:
Blue indicates new/changed offer. Black indicates offers continued. Red indicates offers withdrawn.

accessories

AVENIR TELECOM

2 i-mate JAMA
3 Bluetooth Headsets
4 In-Car Solutions
6 Extras
7 Anycom and Sitecom products
8 HP Products

MOVON

MK20

Bluetooth handsfree carkit

Small, Light and Powerful

" A New Dimension in Mobility"

Stay in touch with your friends all day with Instant Messenger®, Hotmail® and Push email

Windows Mobile®

www.imate.com

Stay in touch with Instant Messenger | Hotmail® | Push email | Touch Screen | Media Player® 10 Mobile® with Stereo Speakers | High speed processor | Microsoft® Office (Outlook®, Word, Excel® and PowerPoint® Mobile)

i-mate™

for Business, for Pleasure, for Life

Bluetooth Headsets

AVENIR TELECOM

High penalties for drivers talking on handheld phones!

New penalties are in place, offenders will face three penalty points and a £60 fine. Don't delay sell a bluetooth headset today!

Sony Ericsson HBH 610a

- 20g
- 6.5 hours
- 300 hours

Motorola H350

- 24g
- 10 hours
- 200 hours

Nokia BH-202

- 19g
- 10 hours
- 200 hours

Jabra BT-125

- 17g
- 8 hours
- 170 hours

ANYCOM ARIS-21

- 21g
- 7.5 hours
- 150 hours

low cost
call trade sales now for price

Jabra BT-250v

- 23g
- 7 hours
- 240 hours

This is just a small selection of Bluetooth headsets we offer, to discuss your requirements further please call the Trade Sales Team on 020 8731 4460

AVENIR TELECOM

TOP EASY INSTALL PRODUCTS

Also available in black LGHFB300B

LGHFB300W

LG HFB 300 White

- Small and versatile
- 600 hours standby and 8 hours talktime
- Bluetooth version 1.2

MOVONMK20

Movon MK20

- Full duplex conversation
- Includes home and car chargers
- Flip down LCD screen with caller display

PARROTMINK

Parrot MINIKIT

- High-definition 2W speaker
- Latest generation DSP-2 processor
- Up to 10 hours talktime
- Standby time: up to 10 days

ERHCB120

Sony Ericsson HCB-120

- Caller ID display
- Digital Signal Processing (DSP)
- Up to 24 hours talktime
- Up to 450 hours stand-by

We offer a comprehensive range of OEM car kits and cradles ranging from simple plug-in solutions to fully installed car kits.

Please call the Trade Sales Team on 020 8731 4460 for further information on the accessories available.

To order contact the Trade Sales Team on 020 8731 4460

In-Car Solutions

AVENIR TELECOM

tomtom®

TomTom RIDER

- Touch screen, even works with gloves
- Hands-free calling
- Door-to-door planning

TomTom MOBILE 6

- For use with PDA/Handhold devices
- Bluetooth/GPS receiver
- Full UK mapping software

TomTom GO 510

- Bluetooth enabled: doubles as a hands free car kit
- iPod control
- Detailed maps of UK and major roads of Europe

TomTom GO 710

- Bluetooth enabled: doubles as a hands free car kit
- Wide anti-glare LCD touch screen
- Detailed maps of western Europe

TomTom One v.2

- Entry level GPS unit
- Supplied with UK maps and Western Europe on a SD card

TomTom GO 910

- 20 Gb hard disk including maps of Europe, USA & Canada with 16Gb free!
- Bluetooth enabled
- Text-to-speech

Parrot

Best Seller

PCK3100DLC

Parrot CK3100 Black Edition Car Kit

- Wireless connection enables calls to be made, without ever touching the phone
- Can be installed in any vehicle

PBLCK3000

Parrot CK3000 Evolution

- Uses car sound system as a receiver
- Car's speakers transmit the conversation with perfect quality of sound, regardless of the driving conditions

PBLCK3200

Parrot CK3200 LS-COLOR

- Voice recognition of up to 150 names
- Colour caller photo display
- Address phonebook synchronisation

To order contact the Trade Sales Team on 020 8731 4460

AVENIR TELECOM

Memory Cards

Extra Revenue Opportunity

Do your customers realise they can listen to their favourite tunes, view pictures and use instant video clips using their phone **with a memory card?** We can supply you with:

- MMC, MMC Plus, MMC Mobile, RS-MMC, SD, Mini SD, Micro SD, Compact Flash, Sony Duo Pro, Sony M2

Micro SD

for use with the Samsung D600

Mini SD

for use with some of the latest Nokia handsets

	photos	or	music	or	videos
256MB	835 photos		91 songs		1201 videos
512MB	1670 photos		182 songs		2403 videos
1GB	3261 photos		357 songs		4694 videos
2GB*	6371 photos		708 songs		9482 videos

The table above is intended as a guide and can vary according to the quality of image/audio selected, but has been based on a 2MP camera. Video - please note that the video files are based on a 30 second file at a resolution of 176px x 144px *2Gb only available in Mini SD size, not M2, MicroSD or MMC Mobile.

Sony M2

for use with the Sony Ericsson K800i

We can provide accessories for all of your needs. These include in car chargers, mains chargers, personal handsfree, data cables and spare batteries for a wide variety of phones and manufacturers.

Please call 020 8731 4460 for further information on the accessories available.

To order contact the Trade Sales Team on 020 8731 4460

ANYCOM®

ANYCOM Bluetooth Speaker

BTSPEAK

- Use the portable 2.1 Speaker System as a portable speaker for your MP3 Player, iPod, A2DP Mobile Phone or PC
- Send music or Internet radio from your PC to the Speaker System into different rooms of the house, even Apple iPod or MP3 into your garden (range up to 10 metres)
- Specification 2.1 Speaker system with Subwoofer 2.5" bass driver, Two satellite speakers 35 x 35 mm, average output power (R.M.S.) 20 W

ANYCOM Bluetooth BluNa iPod Adapter

- The ANYCOM Bluetooth BluNa iPod Adapter will allow you to listen to music from your iPod via devices such as ANYCOM Bluetooth Headsets and Speakers
- The BluNa Adapter has a range of 10 meters (30 feet)
- Crystal clear, digital sound quality by adopting the new Advanced Distribution Profile (A2DP)
- Plug-and-Play, just plug the ANYCOM BluNa onto your iPod and listen to your music. BluNa has no batteries and is powered from the iPod
- By using the standard Bluetooth AVRCP (Audio-Video-Remote-Control Profile) you can play, stop, pause or select tracks

Available in black and white

Made for iPod

BLUNA

Sitecom Products

Sitecom Bluetooth 2.0+EDR Adapters

10M Range
CN-512

CN-521
100M Range

MD-009
Mini Card Reader

MD-010
Sim Card Reader

To order contact the Trade Sales Team on 020 8731 4460

Avenir can supply you with the latest HP award winning iPAQ devices

Avenir also stock an extensive range of HP Accessories, contact Trade Sales for further information

iPAQ 514 - £175.00

Take your office with you on the road with built in productivity applications and office functionality on this brand new Windows Mobile 6 device. It sets a new bench mark when it comes to talk time on a windows mobile device - featuring 6.5 hours of talk time and 240 hours standby! The device also features a unique voice commander facility allowing you to reply to emails with a voice message and control various functions. Many phones these days include WLAN, which of course this does, but HP has also optimised it for VoIP over your WLAN and company's iP-PBX phone system enabling you to save those voice minutes for when you're out of the office.

iPAQ 6815 - £260.00 - Reduced

Never miss an email, always be connected, stay in touch and respond faster with an HP iPAQ 6815. Its packed with as much memory as an elephant but with the form factor of a gazelle. It's fast, has a long battery life and integrated camera. Its great for Internet surfing and browsing when travelling or away on business trips. And as its Windows Mobile 5 its ready for FREE MS push email for all you MS Exchange users, but even if you aren't yet on Exchange mobile email is a reality and your vital attachments are only a click away. You can play your music and even movies on this amazing all in one pocket wonder!

iPAQ 6910/6915 - £300.00* / £325.00**

The HP iPAQ6910/6915 Mobile Messenger provides all the essentials to keep your business running when you are away from the office: phone, e-mail, and more secure access to business-critical information. At the same time, let your HP iPAQ keep life fun using GPS Navigation^, the HP Photosmart Camera, and Microsoft Windows Media Player 10 Mobile to enjoy your digital music and videos.

^UK maps optional extra. Device has integrated GPS receiver and UK maps available at additional cost.
*Vodafone configured only. **Please specify when ordering whether you require a generic or o2 configured handset.
NB. All prices are trade prices.

For further product and pricing information or to process an order, please contact the Trade Sales Team on 020 8731 4460.

BlackBerry

What is the BlackBerry Internet Solution?

The BlackBerry internet mail service is aimed at small to medium-sized business customers, who do not have the infrastructure of an I.T department to manage full wireless email. Personal customers with internet based email accounts (such as Yahoo, Wannado or Googlemail) can also make use of the BlackBerry internet mail service.
Setup on the network-branded websites can be as simple as 3 to 5 clicks.
Some of the features of Blackberry internet mail include:

- The ability to integrate up to 10 existing email accounts (Pop3 Imap4 and Webmail)
- Wireless reconciliation of integrated email accounts; BlackBerry will mirror your multiple mailboxes
- Improved experience with enhanced attachment viewing
- A variety of messaging capabilities (email, text and also BlackBerry and Yahoo messaging)
- Auto signature management for individual email accounts
- Simplified web browser interface

Choose BlackBerry internet mail and you will have the experience of keeping in contact with friends & family, and manage all your email accounts...on one device!

What is the BlackBerry Enterprise solution?

The BlackBerry Enterprise Solution offers a complete wireless experience for medium to large size organisations. This is done by extending the existing messaging platform over a secure wireless network whilst at the same time,

integrating other enterprise tools over the existing I.T infrastructure.
BlackBerry Enterprise can be used to mobilise an entire workforce, as well as enabling access to corporate data to mobile users, with the essence of end to end security. The benefits of BlackBerry enterprise extend beyond the mobile professional:

For the user:

- Complete reconciliation of email account
- Complete wireless management of personal organiser applications (calendar, contacts, tasks and notes)
- Secure access to corporate data
- Access to internet and corporate intranet

For the I.T manager:

- Wireless activation denotes easy rollout to employees
- OTA (Over The Air) handheld policy management
- End to End security; BlackBerry uses 3Des/Aes to encrypt data
- Integration over existing infrastructure; BlackBerry enterprise will work with Exchange, GroupWise and Domino server

For the business:

- Cost effective; BlackBerry handhelds can be purchased at relatively low costs and with competitive service plans
- Increased productivity; Instant access to email and corporate data will allow your workforce responses to be imminent
- Reliability; Bar network issues, BlackBerry will continue to function efficiently and securely over the wireless network

Mobilising your workforce is a necessity and with BlackBerry, you can increase the productivity of your workforce by allowing each employee to respond to the most timely and accurate information available... Choose BlackBerry Enterprise!

BlackBerry promotions

O2
BES 4.1 at a reduced price or free of charge.

- A half price BES (£1250.00) with the purchase of 10 or more BlackBerry devices when a customer signs a 12 month contract.
- A free BES with the purchase of 10 or more BlackBerry devices if the customer signs a 24 months contract.

Vodafone
The following promotion is available for a limited time only.
BlackBerry SBES (over 50% off RRP until 30th September 2007
£225 / £950 (self / professional install)

- 5 user SBES
- Self or VPS Professional Installation
- 1 seat on a regional 'Train the Trainer' course (Professional Install only)
- Minimum 5 connections
- £50 extra commission (first five connections only).

BlackBerry Internet Solution (BIS) Devices

Device	Key Features	O2	Vodafone	T-Mobile	Orange
7130	Stylish handset design, Qwerty keyboard, Bluetooth Quad-band, powerful Intel XScale Processor	-	£117.00	£100.00	£130.00
8100	Ultra slim design, SureType™, excellent battery life, Quad-band, 1.3MP camera, Bluetooth, Speaker phone	£210.00	£209.00	£180.00	£208.00
8300 New	Quad-band, full Qwerty keyboard, 2 megapixel camera, Trackball for convenient operation, Bluetooth, PDA processor	£220.00	£224.00	-	-
8700	Qwerty keyboard, Quad-band, Slim stylish design, 64MB flash memory, Colour LCD screen, Bluetooth	-	£184.00	-	£161.00
8707	Qwerty keyboard, 3G, fast download of email and attachments, improved phone experience	£291.00	£242.00	-	-
8800	Qwerty keyboard, large screen, in-built GPS, Quad-band, multimedia features, micro SD expandable memory slot	£271.00	£252.00	£230.00	£255.00

BlackBerry

Vodafone BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Data allowance	Out of bundle	Commission
Internet Solution only (data only)	£15.75	6MB	£2.00	**£120.00**
Internet Solution 15*	£12.77	6MB	£2.00	**£50.00**
Internet Solution 10**	£8.51	6MB	£2.00	**£50.00**
Internet Service SBC (12 month)^	£10.00	6MB	£2.00	**£50.00**
Internet Service SBC (18 month)^	£5.00	6MB	£2.00	**£50.00**
Internet Service SBC (24 month)^	£5.00	6MB	£2.00	**£tbc**

* For tariffs with a line rental of £40 or less. ** For tariffs with a line rental of £40 or more. ^Only available as a Bolt On to Small Business price plans.

O2 BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Email allowance	Out of bundle	Commission	Convergence bonus^
O2 BIS Unlimited* (12 / 24 month)	£8.51	75MB~	£2.30	**£30.00 / £80.00**	**£50.00**
O2 BIS Unlimited** (12 / 24 month)	£12.77 / £8.51	75MB~	£2.30	**£30.00 / £80.00**	**£50.00**
O2 BIS Data Only**	£12.77	75MB~	£2.30	**£110.00**	n/a
O2 BIS Pay as you use***	n/a	-	£2.30	£0.00	n/a

* Available on B4B plans (excluding child handsets), Mobex and Consumer plans with a line rental of £30 or more. ** Available on Consumer plans with a line rental of £30 or less, B4B child handsets, OR as a stand alone plan. *** Available on all consumer plans, all standard B4B plans (including PAYU). Must be taken with a voice plan. Roaming available on the O2 BIS Unlimited options charged at additional £20 ex vat. ~Fair usage policy applies.
^Convergence bonus paid on voice and data connections only. For new connections only when taken with B4B shared voice plan.

Orange BIS Solution (all prices ex VAT unless stated)

There are two types of BIS plans on Orange, both include 25 free text messages per month:

- Data only plan (if used with another device for voice etc)
- Voice and data plan (and if customers are on Business plus 700 and above or Panther they'll pay less for this service)

Plan (ex VAT)	Monthly sub 12/18/24/36	Data allowance	Inclusive text	Out of bundle	Commission 12 mnth	18 mnth	24 mnth	36 mnth
Internet for BlackBerry^	£14/£10/£8/£8	6MB	25	£1.70 per MB	**£85.00**	**£60.00**	**£45.00**	**£55.00**
Internet talk for BlackBerry*	£10/£6/£5/£5	6MB	25	£1.70 per MB	**£50.00**	**£30.00**	**£30.00**	**£35.00**

^ Data only plans
* Internet talk for BlackBerry applies to all customers on consumer plans, Business Plus, Orange Momentum, Orange Venture and Orange Solo.

T-Mobile BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Email allowance	Browsing allowance	Out of bundle	Commission
BlackBerry Instant Email* (12 month)	£5.00	50MB^	-	0.85p	**£20.00**
BlackBerry Instant Email* (18 month)	£5.00	50MB^	-	0.85p	**£30.00**
BlackBerry Instant Email (24 month) 1-Plan only	£5.00	50MB^	-	0.85p	**£40.00**
BlackBerry Instant Email** (12 month)	£8.51	50MB^	3MB	£1.00	**£40.00**
BlackBerry Instant Email** (18 month)	£8.51	50MB^	3MB	£1.00	**£50.00**
BlackBerry Instant Email*** (24 month)	£8.51	50MB^	3MB	£1.00	**£60.00**
BlackBerry Instant Email (Data Only)	£14.47	50MB^	3MB	£1.00	**£114.48**

NB For voice and data connections you will receive the relevant BlackBerry commission in addition to the voice plan commissions.
*Available on Business 1-Plan, Relax + web'n'walk and Flext + web n walk (as minimum term contract). **Available on all 12/18 month voice plans excluding 1-Plan, Relax + web n walk and Flext + web'n'walk (as minimum term contract). ***Available on all 24 month voice plans excluding 1-Plan.
^ Fair usage policy applies.

BlackBerry

Vodafone BES Solution (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission
BlackBerry Enterprise Solution Bolt On	£28.00	6MB	**£75.00**
BlackBerry Enterprise Flat Rate Roaming Bolt On	£41.00	6MB	**£125.00**
BlackBerry Legacy Enterprise (12 months)	£36.00	6MB	**£95.00**
BlackBerry Legacy Enterprise Roaming (12 months)	£49.00	6MB	**£120.00**
BlackBerry Legacy Enterprise (24 months)	£36.00	6MB	**£125.00**
BlackBerry Legacy Enterprise Roaming (24 months)	£49.00	6MB	**£150.00**

Compatible with Sharetime, Business Caller, Commercial Caller and Company Caller.
Occasional roaming charge (ad-hoc) charged at £8.75 per MB.
NB. Legacy plans are not available with a voice plan, standard call charges pk 8.5p, off pk 4.2p, X-net pk 28.9p, X-net off pk 20.4p.

O2 BES Solution (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission* 12/24 month
BlackBerry Enterprise Solution - Data Only	£28.00	Unlimited email only	**£30.00**
BlackBerry Enterprise Solution - with voice^	£28.00	Unlimited email only	**£75.00/£150.00 + voice plan comm**

*Commission excludes £50 convergence bonus.
Data Only - No use of voice at all.
^ With voice - with any B4B plan and Mobex. Voice subscription will apply in addition to £28 BlackBerry subscription.
Roaming charges - £5 per day or £20 per month (3 month minimum term).

T-Mobile Corporate BlackBerry (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission
Corporate BlackBerry 12 month 1 - Plan	£10.00	50MB	**£30.00**
Corporate BlackBerry 18 month 1 - Plan	£10.00	50MB	**£45.00**
Corporate BlackBerry 24 month 1 - Plan	£10.00	50MB	**£60.00**

For T-Mobile BlackBerry (BES) data only options, please contact your Business Development Manager.

Latest BlackBerry Devices

8100 Pearl

8300

8700

8707

8800

For further information on the BES proposition please email dataenquiries@avenir-telecom.co.uk

BlackBerry Licence costs

All prices featured are subject to change, please contact your trade sales executive for latest pricing information

O2 - BlackBerry Licence costs

Plan	Unit price
BES 4.1.2 Microsoft Exchange (20 user)	£2,500.00
BES 4.1.2 Microsoft Exchange (trial - existing customer)	£99.00
BES 4.1.2 Microsoft Exchange (trial - new customer)	£0.00
BES 4.1.2 Lotus Domino (20 user)	£2,500.00
BES 4.1.2 Lotus Domino (trial - existing customer)	£99.00
BES 4.1.2 Lotus Domino (trial - new customer)	£0.00
BES 4.1.2 GroupWise (20 user)	£2,500.00
BES 4.1.2 GroupWise (trial - existing customer)	£99.00
BES 4.1.2 GroupWise (trial - new customer)	£0.00
4.1.2 SBE BES Microsoft Exchange (5 user)	£650.00
4.1.2 SBE BES Lotus Domino (5 user)	£650.00
4.1.2 SBE BES GroupWise (5 user)	£650.00
4.1.2 CAL (10 user pack)	£350.00
4.1.2 CAL (50 user pack)	£1,650.00
Unlock SBE BES to full BES	£2,000.00
4.1.2 SBE CAL single	£59.00
4.1.2 SBE CAL (5 user pack)	£249.00
4.1.2 Microsoft Exchange 1 time upgrade	£470.00
4.1.2 Lotus Domino 1 time upgrade	£470.00
4.1.2 Group Wise 1 time upgrade	£470.00

T-Mobile - BlackBerry Licence costs

Plan	Trade price ex VAT	RRP
BlackBerry Enterprise Server - Software 15 - 2000 Users		
Microsoft Exchange BES 4.1 (1 user)	£1,375.00	£1,615.63
Microsoft Exchange BES 4.1 (20 user)	£1,895.00	£2,226.63
IBM Lotus Domino BES 4.1 (1 user)	£1,375.00	£1,615.63
IBM Lotus Domino BES 4.1 (20 user)	£1,895.00	£2,226.63
Novell GroupWise BES 4.1 (1 user)	£1,375.00	£1,615.63
Novell GroupWise BES 4.1 (20 user)	£1,895.00	£2,226.63
BES Client Access Licences		
BB Enterprise Server 4.1 CAL (1 user)	£50.00	£58.75
BB Enterprise Server 4.1 CAL (5 user)	£200.00	£235.00
BB Enterprise Server 4.1 CAL (10 user)	£330.00	£387.75
BB Enterprise Server 4.1 CAL (50 user)	£1,520.00	£1,786.00
Small Business Edition BES Software 1-15 Users		
SBE BB Enterprise Server 4.1 MS EXCH (5 user)	£495.00	£581.63
SBE BES 4.1 for IBM Lotus Domino (5 user)	£495.00	£581.63
SBE BES 4.1 for IBM Novel GroupWise (5 user)	£495.00	£581.63
SBE CALs also used on BES Express		
SBE BB Enterprise Server 4.1 CAL (1 user)	£50.00	£58.75
SBE BB Enterprise Server 4.1 CAL (5 user)	£200.00	£235.00
BES Upgrades		
SBE to full BES product upgrade	£1,375.00	£1,615.63
BES 4.1 Microsoft Exchange version upgrade	£465.00	£546.38
BES 4.1 IBM Lotus Domino version upgrade	£465.00	£546.38
BES 4.1 Novell GroupWise version upgrade	£465.00	£546.38

Vodafone - BlackBerry Licence costs

Plan	Unit price
BES Software	
BES Microsoft Exchange 4.1 (1 user)	£1,510.00
BES Microsoft Exchange 4.1 (20 user)	£2,050.00
BES Lotus Domino 4.1 (1 user)	£1,510.00
BES Lotus Domino 4.1 (20 user)	£2,050.00
BES GroupWise 4.1 (1 user)	£1,510.00
BES GroupWise 4.1 (20 user)	£2,050.00
BES Software - Small Business Edition (SBE)	
SBE BES Microsoft Exchange 4.1 (5 user)	£560.00
SBE BES Lotus Domino 4.1 (5 user)	£560.00
SBE BES GroupWise 4.1 (5 user)	£560.00
BES Software - Trial BES	
BES Microsoft Exchange 4.1 trial CD only	£7.00
BES Lotus Domino 4.1 trial CD only	£7.00
BES Group Wise 4.1 trial CD only	£7.00
BES 4.0 Client Access Licenses (CALs)*	
BlackBerry Enterprise Server 4.0 CAL (1 user)	£59.00
BlackBerry Enterprise Server 4.0 CAL (5 user)	£224.00
BlackBerry Enterprise Server 4.0 CAL (10 user)	£360.00
BlackBerry Enterprise Server 4.0 CAL (50 user)	£1,660.00
BlackBerry Enterprise Server 4.0 CAL (100 user)	£2,990.00
SBE BES 4.1 Client Access Licenses (CALs)^	
SBE BlackBerry Enterprise Server 4.1 CAL (1 user)	£59.00
SBE BlackBerry Enterprise Server 4.1 CAL (5 user)	£224.00
BES Software - SBE to FULL BES Software Upgrade	
SBE to full BES upgrade	£1,470.00
BES Software - BES Version Upgrades	
BES/SBE Microsoft Exchange 3.6/4.0 to 4.1	£510.00
BES Lotus Domino 2.2/4.0 upgrade to 4.1	£510.00
BES GroupWise 4.0 upgrade to 4.1	£510.00

***Work with both Microsoft Exchange, Lotus Domino and GroupWise - Version 2.2 / 3.6 / 4.0 / 4.1. ^Work with Microsoft Exchange 3.6 / 4.0 / 4.1, Lotus Domino and GroupWise 4.1. Only works with SBE.

Orange - BlackBerry Licence costs

Plan	Unit price
BES	
BES Exchange (full licence - 20 users) 4.1	£2,110.00
BES Domino (full licence - 20 users) 4.1	£2,110.00
BES Groupwise (full licence - 20 users) 4.1	£2,110.00
Single licence (all email platforms)	£45.00
10 pack licence (all email platforms)	£360.00
Small BES	
SBE BES 4.1 Microsoft exchange - 5 user	£810.00
SBE BES 4.1 IBM Lotus Domino - 5 user	£810.00
SBE BES 4.1 Novell Groupwise - 5 user	£810.00
SBE BlackBerry Enterprise CAL 4.1 - 1 user	£100.00
SBE BlackBerry Server CAL 4.1 - 5 user	£460.00
SBE to full BES product upgrade	£1,710.00
One time upgrade to BES v4.1 SW	
BES 4.1 IBM Lotus Domino 1 time upgrade	£480.00
BES 4.1 Microsoft Exchange 1 time upgrade	£480.00
BES 4.1 Novell Groupwise 1 time upgrade	£480.00

Access the internet, send receive emails, browse your corporate network... from any location

The requirement for real-time email and internet for the business minded individual has never been more desirable. The ability to connect to your corporate mail or browse the world wide web no longer depends on returning to the office, finding a suitable internet cafe or returning home from work to use your desktop pc. Time costs money and it's time to make savings. With a variety of datacards to choose from, all with the ability to connect at exceptional speeds, your customers can now maintain their day to day business needs on the go.

3G broadband is the latest technology in the hi-speed mobile internet environment. With this technology added to your customers laptop, they will able to experience the following:

- Internet access speeds comparable to home internet (53.6Kps on GPRS to 1.8Mbps on HSDPA)
- Send and receive email whilst downloading attachments
- Connect securely to their corporate environment
- Choose from a wide range of Wi Fi hotspots (network and datacard dependant)

No more wasting time returning to the office, it's time your customers capitalised on a wire-free solution. Customers can now connect to the internet with a choice of datacards that suits their business needs.

Mobile Connect 3G/GPRS Data plans (all prices ex VAT unless stated)

Price Plans	Monthly charge	UK usage charges	Roaming charges	Commission 12 month	Commission 18 month
Mobile Broadband 24	n/a	**Launched delayed until further notice**		-£10.00	-£10.00
Mobile Broadband (with 24 hour session roaming option)	£25.00^	n/a	**B** (see notes)	**£80.00**	**£100.00**
Mobile Broadband Travel	£95.00^	n/a	**C** (see notes)	**£225.00**	**£265.00**
Data Only	£5.00	£2 per MB	-	**£10.00**	**£10.00**

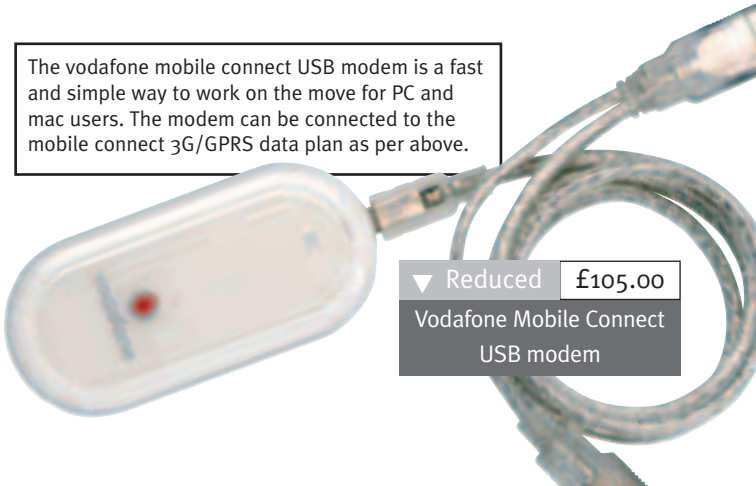
A. £4.25 **B.** £8.50~ for 24 hours^ £4.25 per MB in other countries. **C.** 200Mb included - £4.25 per MB out of bundle
^3 GB fair usage policy applies. ***500 MB per day fair usage policy applies. **~**50MB fair usage policy applies.

3G Mobile Broadband - Built in Laptop plans (all prices ex VAT unless stated)

Tariff	Monthly charge	UK usage	Roaming charges	Commission
Mobile Broadband Built in Laptops Plans				
Mobile Broadband 24	£8.50 per 24 hrs	£8 **Launched delayed until further notice**		£0.00
Mobile Broadband	£25.00	n/a	£8.50~ for 24 hours^ £4.25 per MB in other countries	**£25.00**
Mobile Broadband Travel	£95.00	n/a	200Mb included - £4.25 per MB out of bundle	**£55.00**

£99.00
Vodafone 3G Broadband data card

The vodafone mobile connect USB modem is a fast and simple way to work on the move for PC and mac users. The modem can be connected to the mobile connect 3G/GPRS data plan as per above.



▼ Reduced £105.00
Vodafone Mobile Connect USB modem

Data Card Solutions

AVENIR TELECOM

O2 Mobile Web Data plans (all prices inc VAT unless stated)

Tariff	Monthly charge	Inclusive bundle	Outside bundle (Per MB)	12 month commission	24 month commission	Converged bonus
Business and consumer plans						
o2 Data 5 (data only)	£9.40	5MB	£1.18	**£20.00**	**£20.00**	n/a
o2 Data 5 with voice**	£5.88	5MB	£1.18	**£10.00**	**£10.00**	n/a
Data 36	£17.04	36MB	£1.00	**£40.00**	**£75.00**	Y
Data Max	£52.88	1024MB	Free of charge*	**£220.00**	**£270.00**	Y
Business only plans						
Data 20 (data only)	£12.93	20MB	£1.18	**£20.00**	**£20.00**	n/a
Data 20 with voice**	£10.00	20MB	£1.18	**£20.00**	**£20.00**	Y
Data 75	£21.74	75MB	£0.88	**£100.00**	**£140.00**	Y
Data 250	£29.38	250MB	£0.88	**£130.00**	**£180.00**	Y
Consumer only plans						
Data 20	£10.00	20MB	£3.00	**£25.00**	n/a	n/a

* Fair usage policy applies. ** Only available with both a Data and Voice connection.

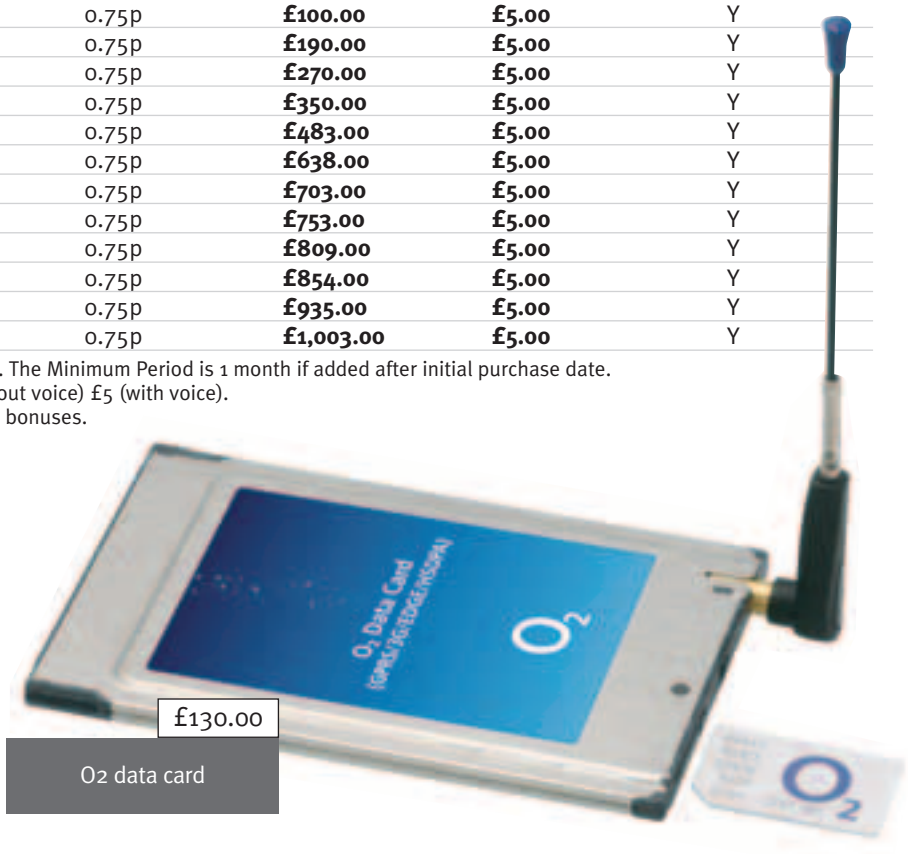
O2 GPRS Group Shared Bundle Commissions

The Group Shared Bundles are available with all of the O2 business voice calling plans or as standalone data plans. Customers can purchase GPRS data plans to share between all company mobiles, rather than just an individual user. This means customers can be more flexible across the business with only one monthly bill. The GPRS bundles offer:

- Simple management - all GPRS used by the company is on one plan
- A range of GPRS plans that can grow with the business
- No need to worry about the cost of individual's varying GPRS usage

GPRS Plans	Monthly subscription	Minimum monthly term	Outside bundle (per MB)	Primary commissions	Additional device commission	Converged bonus
128 Mb	£30.00	12 months	0.75p	**£50.00**	**£5.00**	Y
256 Mb	£55.00	12 months	0.75p	**£100.00**	**£5.00**	Y
512 Mb	£100.00	12 months	0.75p	**£190.00**	**£5.00**	Y
768 Mb	£140.00	12 months	0.75p	**£270.00**	**£5.00**	Y
1 GB	£180.00	12 months	0.75p	**£350.00**	**£5.00**	Y
2 GB	£290.00	12 months	0.75p	**£483.00**	**£5.00**	Y
3 GB	£405.00	12 months	0.75p	**£638.00**	**£5.00**	Y
4 GB	£475.00	12 months	0.75p	**£703.00**	**£5.00**	Y
5GB	£545.00	12 months	0.75p	**£753.00**	**£5.00**	Y
6 GB	£585.00	12 months	0.75p	**£809.00**	**£5.00**	Y
7 GB	£640.00	12 months	0.75p	**£854.00**	**£5.00**	Y
8 GB	£700.00	12 months	0.75p	**£935.00**	**£5.00**	Y
9 GB	£750.00	12 months	0.75p	**£1,003.00**	**£5.00**	Y

Minimum term of 12 months applies to stand alone data plans. The Minimum Period is 1 month if added after initial purchase date.
All additional users will be charged the sharer fee of £10 (without voice) £5 (with voice).
Data only connections do not qualify for accelerator or volume bonuses.



£130.00

O2 data card

Data Card Solutions

T-Mobile Data Card Solutions (all prices inc VAT unless stated)

Tariff	Monthly charge	Term	Inclusive bundle	Outside bundle	International usage (Per Mb)	Commission
web'n'walk plans						
web'n'walk (H)	£7.50	1 month	1 Gig	Fair Usage	£7.50mb	**£12.00**
web'n'walk Plus (H)	£12.50	1 month	3 Gig	Fair Usage	£7.50mb	**£17.00**
web'n'walk Max (H)	£22.50	1 month	10 Gig	Fair Usage	£7.50mb	**£28.00**
web'n'walk Plus	£29.00	12 months	3 Gig	Fair Usage	£7.50mb	**£154.48**
web'n'walk Plus	£29.00	18 months	3 Gig	Fair Usage	£7.50mb	**£234.48**
web'n'walk Plus	£29.00	24 months	3 Gig	Fair Usage	£7.50mb	**£284.48**
web'n'walk Max (L)	£44.00	12 months	10 Gig	Fair Usage	£7.50mb	**£194.48**
web'n'walk Max (L)	£44.00	18 months	10 Gig	Fair Usage	£7.50mb	**£274.48**
web'n'walk Max (L)	£44.00	24 months	10 Gig	Fair Usage	£7.50mb	**£324.48**

web'n'walk (handset options) fair usage policy of 1 Gb. web'n'walk Plus fair usage policy of 3 Gb. web'n'walk Max fair usage policy of 10 Gb.
(H) = Handset option. (L) = Laptop option.

Orange 3G Business Everywhere plans (all prices ex VAT unless stated)

Tariff	Monthly Charge	Inclusive MB	Out of bundle rate	Roaming (Per Mb)	Min/Max sharers	Commission 12 months	Commission 24 months	Commission 36 months
Flexible Data Usage^	£0.00	n/a	1.00p	£6.50	n/a	n/a	n/a	n/a
Flexible Data 20^	£20.00	160Mb	12.5p	£6.50	n/a	**£40.00**	**£90.00**	**£140.00**
Flexible Data 35^	£35.00	318 Mb	11p	£6.34	n/a	**£80.00**	**£100.00**	**£200.00**
Flexible Data 45^	£45.00	1000Mb	4.5p	£5.75	n/a	**£165.00**	**£260.00**	**£350.00**
Flexible Data 65	£65.00	650 Mb	13p	£6.00	1 / 100	**£165.00**	**£195.00**	**£325.00**
Flexible Data 90	£90.00	1000Mb	9p	£5.75	1 / 100	**£225.00**	**£270.00**	**£450.00**
Flexible Data 170	£170.00	2000Mb	8.5p	£5.75	1 / 150	**£425.00**	**£510.00**	**£850.00**
Flexible Data 400	£400.00	5000Mb	8p	£5.50	2 / 150	**£1,000.00**	**£1,200.00**	**£2,000.00**
Flexible Data 750	£750.00	10,000Mb	7.5p	£5.50	5 / 200	**£1,875.00**	**£2,250.00**	**£3,750.00**
Flexible Data 1050	£1,050.00	15,000Mb	7p	£5.50	10 / 200	**£2,625.00**	**£3,150.00**	**£5,250.00**
Flexible Data 1300	£1,300.00	20,000Mb	6.5p	£5.50	15 / 200	**£3,250.00**	**£3,900.00**	**£6,500.00**

Each Sharer is charged at £12.00. ^ For single subscribers only.

3 Mobile Data Card plans (all prices ex VAT unless stated)

Plan	Monthly charge	Inclusive bundle	Outside bundle	International usage	12 month commission	18 month commission	24 month commission
Web & office plans							
Data Casual	Payg	0	£1.00	n/a	**£150.00**	**£160.00**	**£200.00**
Data 100	£17.02	100Mb	£1.00	30Mb	**£150.00**	**£160.00**	**£200.00**
Data 256	£25.53	256Mb	£1.00	77Mb	**£230.00**	**£240.00**	**£280.00**
Data 1Gig	£38.30	1Gb	£1.00	154Mb	**£305.00**	**£315.00**	**£355.00**

Commission figures above include sim refund, price plan bonus, promotional bonus and direct debit bonus of £40.

£120.00
T-Mobile access card - web'n'walk compact II

£144.00
Orange 3G / Edge data card

£125.00
3 3G data card

For further information on Data Card Solutions please email dataenquiries@avenir-telecom.co.uk

Vodafone Update

For further information on Vodafone price plans, call charges, international rates, products and services visit the Vodafone website at www.vodafone.co.uk

New Mobile Connect tariff and pricing structure

Vodafone are delighted to announce the re-structure of Vodafone Mobile Connect price plans on 2nd July 2007, with the introduction of Vodafone Mobile Broadband.
These price plans are targeted at businesses of all sizes, with a simplified structure enabling customers to choose a competitive price plan to fit the way they work.
Vodafone Mobile Broadband consists of the following price plans:
Mobile Broadband 24 (Launched Delayed) - These 24 hour sessions are now also available on home soil for occasional users or those who'd like to try the technology without committing to ongoing regular payments. Customers can sign a contract and pay nothing until they chose to connect for a 24 hour session as there is no monthly line rental commitment.
Mobile Broadband - Mobile Broadband offers flat rate monthly access at £25 ex vat per month so customers can enjoy the freedom of being connected all over the UK (over 80% population coverage) to Vodafone's fast and reliable 3G broadband network.
The 2 options for roaming on the Mobile Broadband price plan are:
1) 24 hour session based roaming, at a cost of £8.50 ex vat per 24 hours on selected networks.
2) Per MB roaming, at a cost of £4.25 per MB ex vat, so only cost effective for usage under 2MB.
Mobile Broadband Travel - For the extensive business traveller there's Mobile Broadband Travel. For a flat rate of £95 ex vat per month, customers can benefit from bill predictability and 200MB on any network where Vodafone UK has a data roaming agreement.

Sharetime Plus Plans

Sharetime Plus plans are targeted at the SME segment and deliver greater value to customers with UK and international call rates and cheap calls between office and company mobiles. The plans are available on 12 and 24 month contracts with a 15% discount on 24 month contracts. Sharetime Plus customers have the ability to add a text and data bundle to their plan. The bundle is added to the lead handset and the sharer mobiles can then share the bundle. The allowances are 'either or' e.g: Text 1400 = 1400 text or 74Mb of data or a combination of both. See page 18 for text and data options.

Small Business Price Plans

Small Business Plans address the small business person's requirement for good value flexible price plans with an option for a cost effective mobile email solution. In addition to calls at no charge to company mobiles and company landlines, Small Business plans include Vodafone Passport, two simple flat rates for calling international destinations and increased price plan flexibility.
Customers connecting to 12, 18 and 24 month contracts before the 1st September 2007 will receive 25% more minutes every month for life.

Office 2 Mobile

Office 2 Mobile, enables customers to get cheap or free calls from their office landlines to their company mobiles. Office 2 Mobile is available on Sharetime Plus, Company Caller Plus and Commercial Caller Plus. Office 2 Mobile only applies when Vodafone Virtual Fixed Link is used. If a supplier other than Vodafone is used for this purpose then that supplier's prices and terms and conditions will apply.
Option 1: Office 2 Mobile Basic
This is at no additional charge to the customer, they simply pay for what they use. Cheap rates have been introduced for calling from the office landlines to the company mobiles.
Option 2: Office 2 Mobile Small / Medium / Large
Customers commit to monthly spend. Committed spend provides a bundle of minutes for all non-company mobile calls, with an out of bundle rate (pence per minute) as the bundled minutes. Customers also receive a bundle of minutes at no charge, for all company calls, with an allocation of minutes (up to twice the number of non-company minutes).
See page 19 for pricing and commission details.

Early Re-signs on 12 & 18 month contracts

Avenir Telecom would like to remind you that commission on re-signs will only be paid on or after the customers' contract end date. If you are in any doubt as to whether you will receive commission on an re-sign please check prior to processing it. No re-signs should be processed before a customers contract has expired. If this is done, commission will not be paid.

Anytime Price Plans

The Anytime range of price plans deliver great value and flexibility to consumer customers. Anytime plans include text messages and Passport as default on all plans (until further notice). Business customers can also benefit from the Business service and Stop the Clock (STC) as an added option. Customers can migrate to other legacy price plans (9 month 'no downward rule' remains for new connections). Customers can migrate to the current Anytime plans (if in commitment subject to 6 month extension on their current contract, if out of commitment no extension required). Terms and conditions apply.

Vodafone acceptable proofs

Vodafone will no longer accept details of a credit or debit card as proof of signature. Any credit or debit cards accepted as proof if ID must be as full proof of ID and must be verified using chip and pin - not signature. A minimum £10 transaction must be swiped. The card being verified must belong to the applicant. The till receipt showing that the card was Pin verified must then be attached to the contract.

Completing a Business Contract

Please note that when completing a Vodafone business contract for connections with commitment terms greater than 12 months, you must state the contract length clearly and in bold on the contract agreement form. This should also be supported by a valid purchase order detailing the same commitment and price plan information.

Key contact numbers for Vodafone

Credit Checking 020 8731 4401
Connections 020 8731 4402
Re-sign 020 8731 4404
Porting 020 8731 4403
Client Services Fax 020 8731 4080
Email clientservices@avenir-telecom.co.uk
Customer Services 0870 070 0191 / 191 on handset
Service Provider Support (coverage, roaming etc) 0870 070 1702
BlackBerry Technical Support 0870 070 7009
Business Services 0870 074 6464
Vodafone Channel Website www.channel.vodafone.com

Vodafone Consumer Price Plan Commissions

Vodafone Connect Commissions

Perfect Fit 'Anytime' Price Plans	Price plan bonus	IB bonus	Assur-Up	Total comm.	Migration comm.
Perfect Fit 'Anytime' Price plans 12 month					
Evening & Weekend 1000	£40.00	£5.00	£15.00	**£60.00**	**£70.00**
Anytime 200 + 250 text + Passport	£100.00	£5.00	£15.00	**£120.00**	**£70.00**
Anytime 500 + 250 text + Passport	£130.00	£5.00	£15.00	**£150.00**	**£70.00**
Anytime 500 + 500 text + Passport	£165.00	£5.00	£15.00	**£185.00**	**£70.00**
Anytime 800 + 500 text + Passport	£195.00	£5.00	£15.00	**£215.00**	**£70.00**
Perfect Fit 'Anytime' Price plans 18 month					
Anytime 150 + 50% extra mins + 100 txt + passport	£90.00	£5.00	£15.00	**£110.00**	**£70.00**
Anytime 200 + 50% extra mins + 250 txt + passport	£115.00	£5.00	£15.00	**£135.00**	**£70.00**
Anytime 500 + 50% extra mins + 100 txt + STC + passport	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 1000 txt + passport	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + 250 txt + passport	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + 100 txt + passport + News&Sports^	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + 100 txt + passport + News&Ent*	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + 250 txt + STC + passport	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 500 + 1000 txt + STC + passport	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 500 + 50% extra mins + 500 txts + passport	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 500 + 50% extra mins + 250 txt + passport + News&Sports^	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 500 + 50% extra mins + 250 txt + passport + News&Ent*	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 800 + 50% extra mins + 250 txts + STC + passport	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 800 + 1000 txts + STC + passport	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 800 + 50% extra mins + 500 txts + passport	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 1200 + 50% extra mins + 500 txts + passport	£255.00	£5.00	£15.00	**£275.00**	**£70.00**

The basic commission rate includes the SIM refund. There is no SIM refund on migrations to Vodafone Connect. Itemised billing commission will only be paid if sold at point of sale. ATUK reserve the right to withhold high talk plan commissions until such a time where the connection has been validated.

Perfect Fit Consumer / Individual Price Plans (all prices include VAT)

Perfect Fit 'Anytime' Price plans	Line rental	Inc. mins	Fixed line V-V pk/off pk	X-network	Text / MMS
Perfect Fit 'Anytime' Price plans 12 month					
Evening & Weekend 1000	£20.00	1000	35p / 5p	40p / 40p	12p / 36p
Anytime 200 + 250 texts + Passport	£30.00	200	18p	40p	12p / 36p
Anytime 500 + 250 texts + Passport	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 500 texts + Passport	£40.00	500	10p	35p	12p / 36p
Anytime 800 + 500 texts + Passport	£50.00	800	10p	35p	12p / 36p
Perfect Fit 'Anytime' Price plans 18 month					
Anytime 150 + 50% extra mins + 100 texts + Passport	£25.00	150	18p	40p	12p / 36p
Anytime 200 + 50% extra mins + 250 texts + Passport	£30.00	200	18p	40p	12p / 36p
Anytime 500 + 50% extra mins + 100 texts + STC + Passport	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 1000 texts + Passport	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 250 texts + Passport	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 100 texts + Passport + Sky News & Sports^	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 100 texts + Passport + Sky Music & Entertainment*	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 250 texts + STC + Passport	£40.00	500	10p	35p	12p / 36p
Anytime 500 + 1000 texts + STC + Passport	£40.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 500 texts + Passport	£40.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 250 texts + Passport + Sky News & Sports^	£40.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + 250 texts + Passport + Sky Music & Entertainment*	£40.00	500	10p	35p	12p / 36p
Anytime 800 + 50% extra mins + 250 texts + STC + Passport	£50.00	800	10p	35p	12p / 36p
Anytime 800 + 1000 texts + STC + Passport	£50.00	800	10p	35p	12p / 36p
Anytime 800 + 50% extra mins + 500 texts + Passport	£50.00	800	10p	35p	12p / 36p
Anytime 1200 + 50% extra mins + 500 texts + Passport	£75.00	1200	10p	35p	12p / 36p

STC = Stop the clock. Stop the clock allows customers to talk up to 60 minutes and only pay for the first 3 minutes (standard calls only) during evening and weekend periods. *6 months free Sky News & Sports. ^ 6 months free Sky Music & Entertainment.
All prices are inclusive of VAT. Evening & Weekend bundled calls only available between 7pm and 8am all day weekends. All plans (excluding Evening & Weekend) include cross network calls within bundle. Itemised billing (if taken) is charged at £1.50 per month. Video calls are subject to a 5p minimum call charge. Video call costs - 35p to voda & 55p to Xnet. There is no rollover of unused minutes on Evening & Weekend 1000 and Anytime plans.

Vodafone Business Commissions

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Vodafone Perfect Fit Business Price Plan Commissions

Price plan	Price plan bonus	IB bonus	Assur-Up	Total Comm. **12 month**	Total Comm. **18 month**	Total Comm. **24 month**	Migration Comm
Standard Small Business							
Small Business 100	£140.00	£5.00	£15.00	£160.00	£175.00	£190.00	£70.00
Small Business 200	£195.00	£5.00	£15.00	£215.00	£230.00	£245.00	£70.00
Small Business 300	£230.00	£5.00	£15.00	£250.00	£265.00	£280.00	£70.00
Small Business 500	£295.00	£5.00	£15.00	£315.00	£330.00	£345.00	£70.00
Small Business 800	£370.00	£5.00	£15.00	£390.00	£405.00	£420.00	£70.00
Small Business 1000	£435.00	£5.00	£15.00	£455.00	£470.00	£485.00	£70.00
Small Business 1200	£480.00	£5.00	£15.00	£500.00	£515.00	£530.00	£70.00
Small Business 1500	£540.00	£5.00	£15.00	£560.00	£575.00	£590.00	£70.00
Small Business 2000	£650.00	£5.00	£15.00	£670.00	£685.00	£700.00	£70.00
Small Business 3000	£910.00	£5.00	£15.00	£930.00	£945.00	£960.00	£70.00
Small Business Sharers	£105.00	n/a	£15.00	£120.00	£130.00	£140.00	£70.00
Standard Sharetime Plus							
Sharetime Plus 2500	£970.00	£5.00	£15.00	£990.00	n/a	£1,030.00	£70.00
Sharetime Plus 4000	£1,470.00	£5.00	£15.00	£1,490.00	n/a	£1,530.00	£70.00
Sharetime Plus 6000	£2,120.00	£5.00	£15.00	£2,140.00	n/a	£2,180.00	£70.00
Sharetime Plus 8000	£2,770.00	£5.00	£15.00	£2,790.00	n/a	£2,830.00	£70.00
Sharetime Plus 12000	£4,170.00	£5.00	£15.00	£4,190.00	n/a	£4,230.00	£70.00
Sharetime Plus 16000	£5,320.00	£5.00	£15.00	£5,340.00	n/a	£5,380.00	£70.00
Sharetime Plus 24000	£7,470.00	£5.00	£15.00	£7,490.00	n/a	£7,530.00	£70.00
Sharetime Plus 48000	£13,770.00	£5.00	£15.00	£13,790.00	n/a	£13,830.00	£70.00
Sharetime Plus Sharers	£105.00	n/a	£15.00	£120.00	n/a	£160.00	£70.00
Company, Commercial & Business Caller Plus							
Business Caller Plus	£130.00	£5.00	£15.00	£150.00	n/a	£190.00	£70.00
Business Caller Plus (25%)	£100.00	£5.00	£15.00	£120.00	n/a	£160.00	£70.00
Commercial Caller Plus	£140.00	£5.00	£15.00	£160.00	n/a	£200.00	£70.00
Commercial Caller Plus (26%)	£115.00	n/a	£15.00	£130.00	n/a	£170.00	£70.00
Company Caller Plus	£170.00	n/a	£15.00	£185.00	n/a	£225.00	£70.00
Company Caller Plus (25%)	£130.00	n/a	£15.00	£145.00	n/a	£185.00	£70.00
Legacy Plans							
Legacy Sharetime Child	£35.00	£0.00	£15.00	£50.00	n/a	£90.00	n/a
Legacy Sharetime Child discounted	£25.00	£0.00	£15.00	£40.00	n/a	£80.00	n/a

The basic commission rate includes the SIM refund. There is no SIM refund on migrations to Vodafone Connect. Itemised billing commission will only be paid if sold at point of sale. Data/BlackBerry connections now qualify for volume and accelerator bonuses. ATUK reserve the right to withhold high talk plan commissions until such a time where the connection has been validated. Legacy sharer plans are only available to existing customers.
Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory.

Text & Mobile Internet Bundles (ex VAT)

Small business Text and Mobile Internet bundles can only be added to **Small business plans**. Standard text messages are charged at 8p, standard costs for data is £1.50 per MB.

Bundle	Line rental	Text	Data	Commission
Text 50	£2.50	50	3MB	**£10.00**
Text 150	£7.50	150	10MB	**£15.00**
Text 300	£15.00	300	20MB	**£25.00**
Text 600	£30.00	600	40MB	**£45.00**
Text 1150	£50.00	1150	75MB	**£70.00**
Text 2250	£75.00	2250	150MB	**£105.00**

Sharetime Plus customers can add one of the following text and data bundles to their plan.

Bundle	Line rental	Text	Data	Commission
Text 400	£20.00	400	21MB	**£35.00**
Text 750	£33.00	750	40MB	**£50.00**
Text 1400	£56.00	1400	74MB	**£80.00**
Text 2800	£90.00	2800	149MB	**£130.00**

Group Mobile Internet Bundles (ex VAT)

Customers can choose to add any of the following Mobile Internet bundles to their Sharetime Plus plan, which can be shared between the users on a specific Sharetime Plus and Caller Plus price plans. The Mobile Internet Extra Pack is added to the parent handset only. Vodafone's mobile internet bundles can be shared amongst employees, offering great value access the internet from their handset. The standard out of bundle price is £1.50 per mb. Mobile Internet Extra Packs do not include text messages.

Bundle	Line rental	Data	Commission
Mobile Internet 10	£7.50	10MB	**£15.00**
Mobile Internet 25	£15.00	25MB	**£25.00**
Mobile Internet 100	£60.00	100MB	**£100.00**
Mobile Internet 250	£150.00	250MB	**£200.00**
Mobile Internet 500	£300.00	500MB	**£400.00**
Mobile Internet 1000	£600.00	1000MB	**£800.00**
Mobile Internet 2000	£1,200.00	2000MB	**£1,500.00**

Vodafone Business Price Plans

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Small Business Plans (all prices exclude VAT)

Price plan Standard Small Business	Min - Max no. of handsets	Line rental	Inclusive minutes **12 month**	Inclusive minutes **18 month**	inclusive minutes **24 month**	UK calls outside of bundle	Europe & North America	Rest of the World
Small Business 100	1 to 2	£22.00	100	125	150	20p	12p	30p
Small Business 200	1 to 2	£26.00	200	250	300	20p	12p	30p
Small Business 300	1 to 5	£30.00	300	375	450	20p	12p	30p
Small Business 500	1 to 5	£45.00	500	625	750	20p	12p	30p
Small Business 800	1 to 10	£65.00	800	1000	1200	20p	12p	30p
Small Business 1000	1 to 10	£75.00	1000	1250	1500	20p	12p	30p
Small Business 1200	1 to 15	£85.00	1200	1500	1800	20p	12p	30p
Small Business 1500	1 to 15	£105.00	1500	1875	2250	20p	12p	30p
Small Business 2000	1 to 20	£135.00	2000	2500	3000	20p	12p	30p
Small Business 3000	1 to 20	£195.00	3000	3750	4500	20p	12p	30p
Small Business Sharers	n/a	£15.00	n/a	n/a	n/a	20p	12p	30p

Mobile-to-mobile calls between business mobiles on any Small Business price plan (operated within the same business account with Vodafone) within the UK are included for the first 60 minutes of the call. Calls from Small Business mobiles to nominated fixed line numbers within the UK are included for the first 60 minutes of the call. In both cases, calls after 60 minutes will be charged in accordance with the price plan (and are not included in inclusive minutes). Calls to fixed line are only available for up to a maximum of 5 nominated PSTN numbers or 250 nominated DDI numbers, which are leased to the business. Evidence of the line rental leasing arrangement must be produced at the time of purchase. Vodafone Passport included on all small business plans.

Sharetime Plus Plans (all prices exclude VAT)

Standard Sharetime Plus	Min - Max no. of handsets	Line rental	Inclusive minutes	Company	VF / National	Other networks	Europe & North America	Rest of the World
Sharetime Plus 2500	3 to 100	£170.00	2500	0p	8p	25p	12p	30p
Sharetime Plus 4000	3 to 100	£260.00	4000	0p	8p	25p	12p	30p
Sharetime Plus 6000	5 to 100	£385.00	6000	0p	8p	25p	12p	30p
Sharetime Plus 8000	5 to 100	£510.00	8000	0p	8p	25p	12p	30p
Sharetime Plus 12000	5 to 150	£760.00	12000	0p	8p	25p	12p	30p
Sharetime Plus 16000	5 to 150	£1,000.00	16000	0p	8p	25p	12p	30p
Sharetime Plus 24000	10 to 200	£1,500.00	24000	0p	8p	25p	12p	30p
Sharetime Plus 48000	10 to 200	£2,900.00	48000	0p	8p	25p	12p	30p
Sharetime Plus Sharers	n/a	£12.50	n/a	0p	8p	25p	12p	30p

All prices are ex VAT. Inclusive minutes may be shared between business mobiles on the same Sharetime Plus price plan. Any unused inclusive minutes will only be carried over to the next month (and not to subsequent months). Sharetime Plus has a flat text rate of 8p. Customers on existing Sharetime accounts can continue to add Child (additional) subscriptions. Customers taking out a 24 month contract will save 15% on the line rental charges including sharers. Terms and Conditions apply. Free calls to up to 10 office landlines (first 60 mins of each call and then 8p thereafter).

Caller Plans (all prices exclude VAT)

Caller Plans	Line Rental	Inclusive minutes	Company	VF / National	Other networks	Europe & North America	Rest of the World
Business Caller Plus	£12.00	0	8p	8p	25p	12p	30p
Business Caller Plus (25%)	£9.00	0	8p	8p	25p	12p	30p
Commercial Caller Plus	£13.50	0	4.5p	8p	25p	12p	30p
Commercial Caller Plus (26%)	£10.00	0	4.5p	8p	25p	12p	30p
Company Caller Plus	£16.00	0	0p	8p	25p	12p	30p
Company Caller Plus (25%)	£12.00	0	0p	8p	25p	12p	30p

Customers taking out a 24 month contract will receive 15% discount on line rental including 25% pre discounted variants. Vodafone Passport is available as a FOC option on all Caller Plans.

Office 2 Mobile (all prices exclude VAT)

Plan	Committed landline monthly spend	Inclusive non-company minutes	Company minutes	On-Company Rate	**Out of bundle rates** Vodafone	Other mobiles	3 network	Commission
Office 2 Mobile Basic	£0.00	0	0	3.5p	9p	9p	16p	**£0.00**
Office 2 Mobile Small	£95.00	1000	2000	3.5p*	9.5p	9.5p	16p	**£100.00**
Office 2 Mobile Medium	£180.00	2000	4000	3.5p*	9p	9p	16p	**£180.00**
Office 2 Mobile Large	£350.00	4000	8000	3.5p*	8.75p	8.75p	16p	**£400.00**

*Cost after inclusive company minutes have been used up. 3p ex VAT minimum call spend on all chargeable calls.

Vodafone Data Plans and Re-signs

Handheld Business Device Plans

Please note that the Data 10 and Data 30 price plans can only be used as stand alone data plans.

	UK			Roaming		Commission
Price Plan	£ per month	MB per month	Out of bundle	preferred network	other networks	
Data 10	£7.50	10Mb	£2.00	(£5.00 P)	£8.75	**£15.00**
Data 30	£15.00	30Mb	£1.50	(£5.00 P)	£8.75	**£45.00**

Business Email (VBEmail) Price Plan

VBEmail Enterprise Service

The VBEmail Enterprise is aimed at business customers with company email requirements and is available as an add-on to the Sharetime and Caller Plus price plans.

Plan	Line rental (ex VAT)	Total new connection comm.
VBEmail Enterprise Service	£28.00	**£75.00**
VBEmail Enterprise Service with Roaming	£41.00	**£125.00**

Vodafone Business Email promotion:

- VMES (Vodafone Mobile Enterprise Server) Software free of charge
- Premium install = £750 (Vodafone Professional Services Engineer onsite to perform installation and train I.T Manager)
- Self install = £225 (Vodafone Professional Services Engineer to perform telephony assistance)
- Choice of handsets

VBEmail Personal Service

The VBEmail Personal Service is aimed at customers with personal email requirements and is available as an add-on to the Anytime, Small Business and Sharetime Plus price plans £12.77 or £8.51 depending on whether the cost of the voice plan is more or less than £34.04 ex VAT / £40 inc VAT):

Line rental (ex VAT)	Applicable voice plans	Total new connection commission
£12.77	• Anytime 200 and below • Small Business 300 and below • Business Caller	**£50.00**
£8.51	• Anytime 500 and above • Small Business 500 and above • All Sharetime parent and child plans	**£50.00**

For both VBEmail Enterprise (non-roaming) and Personal Service, all email, calendar and contacts data is included in the monthly charge, with roaming, web browsing and other application usage being charged separately at the attached voice plan rates.

Vodafone Re-sign Commissions

For customers on 24 month contracts who re-sign after month 24, you will receive the full standard re-sign Commission plus £40, providing a new 24 month contract is signed by the customer.

Please note, if your customer is connected to an existing or new price plan that is not currently available on a 24 month contract, they can only resign for an additional 12 month term. You are not able to resign customers to a longer term contract.

Customer classification	Re-sign comm. payable 12 months	Re-sign comm. payable 24 months
R	**£0.00**	**£0.00**
Blank,G,I,K,M,N,S,W,X	**£70.00**	**£110.00**
A	**£195.00**	**£235.00**
B,D,F,H,Y,Z	**£110.00**	**£150.00**
C	**£155.00**	**£195.00**
L	**£45.00**	**£85.00**
T,U,V	**£210.00**	**£250.00**

Multi SIM additionals and data price plan re-signs will not be eligible for any re-sign commission regardless of the customer classification.

HTC
V1640

Details on where 3G, GPRS and WLAN coverage is available, visit www.vodafone.co.uk

O2 Update

For further information on O2 and the services they offer, please visit www.o2.co.uk.

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Best for Business (B4B) Price Plans

The B4B range of plans come with inclusive minutes and a free promotional Any O2 Bolt On (normally £5) which offers free calls to O2 mobiles including –intra company calls. The price plans are available on 12, 24 and 36 month contract terms.
Customers will receive more inclusive minutes and greater value when they sign a 24 / 36 month contract. The free promotional Any O2 Bolt On is automatically applied to your customers account at the point of connection. The Any O2 Bolt On provides customers with 2000 minutes of O2 to O2 calls per mobile number per month on the primary and additional handsets as long as the customer remains connected to the O2 network on an eligible plan. Each of the bundled plans have an inclusive text allowance. All plans also have free voicemail 901 retrieval, itemised billing, International Travel service and Business Data Sense (0.5MB of inclusive data per month).

Shared Minute Bolt Ons

The monthly subscriptions for O2's Shared Minute Bolt Ons were changed to align with the recently launched B4B plans. New connections on or after 27 April 2007 will pay the new monthly subscriptions. An existing and re-signing customer subscribing to a pre 27 April Shared Minute Bolt On will continue to pay their existing pre 27 April subscription. However, should a customer re-sign to the new B4B plans and subscribe to a new Shared Minute Bolt On, they will pay the new monthly subscriptions. If an existing customer subscribing to a pre 27 April 2007 Shared Minute Bolt On adds more handsets to their account, they will continue to pay the pre 27 April Shared Minute Bolt On subs. Customers can add up to five Bolt Ons to their plan and 2 of the Bolt Ons can be of the same size, as standard. All Bolt Ons have a one month rollover period, as standard.

Group Shared Data bundles

O2 changed the primary and additional device subscriptions for their Group Shared Data bundles on the 27 April to give customers even better value when they are taken with voice plans. New connections on or after 27 April 2007 will pay the revised monthly subscriptions.

BlackBerry Internet Solution (BIS)

Customers can now connect to the B4B pay as you use voice plan with the BIS pay as you use data proposition. With BIS PAYU there is no monthly subscription and no minimum charge, customers will only get charged for the data they use.

Data price plans

Business Data 20

To encourage converged sales, the Business Data 20 plan comes with 20MB bundle and can be connected with a B4B voice plan - the monthly sub is £8.51 or as a stand alone Data plan - the monthly cost is £11. The out of bundle rate is £1 per MB, there's no rollover and it's compatible with all business voice plans.

Consumer Data 20MB

This plan is targeted at consumers and it offers a 20 MB browse and download bundle with no rollover period. The monthly cost is £10 inc VAT (£8.51 ex VAT). The out of bundle rate is £3 per MB inc VAT (£2.55 ex VAT).

Consumer price plan update

This month O2 introduce a 24 month price plan range to complement the 12 and 18 month options. These plans will offer the same inclusive bundle value as the 18 month equivalent plans however the subscriptions are reduced by £5.
The £25 consumer price plans are no longer available on any of the new price plan range and are withdrawn to new connections.
The O2 Leisure Off-Peak price plan options have been withdrawn from the core range. The core messaging allowance for all plans is a combi-bundle permitting SMS (text) and MMS (pictures and video) messages, an inclusive data browsing allowance and the option to add a range of browsing Bolt Ons. There is no rollover of unused voice and message allowance. Calls to numbers beginning with 08, 05 and 06 (non-geographic numbers) do not form part of the inclusive allowance. Calls will be charged at the standard call rate with a 20p/min charge. Voicemail 901 calls form part of the inclusive allowance on sub £35 plans. On £35 and above plans all calls are free.

Key contact numbers for O2

Credit Checking 020 8731 4401
Connections 020 8731 4402
Re-signs 020 8731 4404
Porting 020 8731 4403
Client Services Fax 020 8731 4080
Email clientservices@avenir-telecom.co.uk

Consumer Customer Services (Gateway Customers) 0870 241 0202 / 100 on handset
Business Customer Services (Gateway Customers) 0800 977 7027
Best for Business Customer Services 0800 328 0002
O2 Customer Services 0870 586 0860
Sales Website http://sales.o2.co.uk

BlackBerry® 8300 Curve™

O2 Consumer Commissions and Price Plans

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Consumer Commissions

Consumer plans **12 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£55.00	£15.00	**£70.00**
O2 Anytime £35	£90.00	£15.00	**£105.00**
O2 Anytime £40	£100.00	£15.00	**£115.00**
O2 Anytime £45	£105.00	£15.00	**£120.00**
O2 Anytime £55	£120.00	£15.00	**£135.00**
O2 Anytime £80	£140.00	£15.00	**£155.00**

Consumer plans **18 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£95.00	£15.00	**£110.00**
O2 Anytime £35	£115.00	£15.00	**£130.00**
O2 Anytime £40	£125.00	£15.00	**£140.00**
O2 Anytime £50	£135.00	£15.00	**£150.00**
O2 Anytime £75	£155.00	£15.00	**£170.00**

Consumer plans **24 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£120.00	£15.00	**£135.00**
O2 Anytime £35	£140.00	£15.00	**£155.00**
O2 Anytime £45	£155.00	£15.00	**£170.00**
O2 Anytime £75	£175.00	£15.00	**£190.00**

Commissions above include SIM refund. NB commission for ports is only payable on the porting number and not the temporary number.
Migrations from O2 prepay to O2 contract are paid at full commission.

Price Plans

Consumer plans **12 months**	Monthly line rental	Inclusive allowance 12 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	200 mins + 200 texts	20p	12p
Anytime £35	£35.00	400 mins + 500 texts	20p	12p
Anytime £40	£40.00	600 mins + 500 texts	20p	12p
Anytime £45	£45.00	800 mins + 500 texts	20p	12p
Anytime £55	£55.00	1200 mins + 500 texts	20p	12p
Anytime £80	£80.00	1800 mins + 500 texts	20p	12p

Consumer plans **18 months**	Monthly line rental	Inclusive allowance 18 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	400 mins + 500 texts	20p	12p
Anytime £35	£35.00	600 mins + 500 texts	20p	12p
Anytime £40	£40.00	800 mins + 500 texts	20p	12p
Anytime £50	£50.00	1200 mins + 500 texts	20p	12p
Anytime £75	£75.00	1800 mins + 500 texts	20p	12p

Consumer plans **24 months**	Monthly line rental	Inclusive allowance 24 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	600 mins + 500 texts	20p	12p
Anytime £35	£35.00	800 mins + 500 texts	20p	12p
Anytime £45	£45.00	1200 mins + 500 texts	20p	12p
Anytime £70	£70.00	1800 mins + 500 texts	20p	12p

If customers use all their allowance, they pay: 20p per minute for UK mobile and landline calls, 12p per UK text, 25p per picture & video messaging.
Anytime plans included 512KB of UK browsing.

O2 Messaging Bolt Ons

O2 Messaging Bolt Ons	Price/month inc VAT	Commission
50 Messages	£3.00	**£5.00**
100 Messages	£5.00	**£8.00**
200 Messages	£9.00	**£15.00**
400 Messages	£16.00	**£27.00**
1000 Messages	£30.00	**£50.00**

A minimum 3 month term applies if a customer takes a Messaging Bolt On at point of connection, unless they wish to move to a higher Bolt On.

O2 Shared Minute Bolt Ons

Minute bundle	Cost (ex VAT)	Commission
250 Minutes	£32.00	**£205.00**
500 Minutes	£44.00	**£290.00**
1000 Minutes	£85.00	**£455.00**
2000 Minutes	£160.00	**£880.00**
5000 Minutes	£300.00	**£1,680.00**

Before your customer signs the contract, please add the following in the Special Instructions box: "Notwithstanding the above, a twelve (12) month minimum term applies to Shared Minutes Bolt Ons."

WLAN

Commissions

Contract period	New customer	Existing customer
12 Months	**£50.00**	**£80.00**
24 Months	**£50.00**	**£80.00**

Please contact your Business Development Manager for details on WLAN price plans.

My Europe Extra

Bundle	Cost (ex VAT)	Commission
My Europe 1 month Bolt On	£8.51	**£0.00**
My Europe recurring Bolt On	£8.51	**£0.00**
My Europe 12 month Bolt On	£4.25	**£10.00**

O2 Business Commissions and Price Plans

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O2 Best for Business Commissions

Price plan	12 month comm. total	24 month comm. total	36 month comm. total	Assur-Up	Convergence bonus*
Best For Business Sharer Plans					
Best For Business £25	£190.00	£240.00	£290.00	£15.00	£50.00
Best For Business £35	£240.00	£290.00	£340.00	£15.00	£50.00
Best For Business £55	£315.00	£365.00	£415.00	£15.00	£50.00
Best For Business £80	£455.00	£515.00	£565.00	£15.00	£50.00
Best For Business £100	£575.00	£625.00	£675.00	£15.00	£50.00
Best For Business £150	£865.00	£915.00	£965.00	£15.00	£50.00
Best For Business £250	£1,240.00	£1,290.00	£1,340.00	£15.00	£50.00
Best For Business £350	£1,790.00	£1,840.00	£1,890.00	£15.00	£50.00
Best For Business £700	£3,490.00	£3,540.00	£3,590.00	£15.00	£50.00
Best For Business £1700	£6,990.00	£7,040.00	£7,090.00	£15.00	£50.00
Best For Business £3300	£12,990.00	£13,040.00	£13,090.00	£15.00	£50.00
Best For Business additional handsets	£140.00	£190.00	£240.00	£15.00	£50.00
Best for Business / Unlimited / Off Peak	£160.00	£210.00	£260.00	£15.00	£50.00
Best for Business Unlimited Anytime	n/a	£490.00	£540.00	£15.00	£50.00
MobEx	£230.00	£280.00	£330.00	£15.00	£50.00
Legacy Business First	£90.00	£90.00	£90.00	n/a	n/a
Legacy GroupWorker	£90.00	£90.00	£90.00	n/a	n/a

Commissions above include SIM refund. *See page 14 for data plans eligible for converged bonus. Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory, please then fax the purchase order to the commissions team on 020 8731 4450. ATUK reserves the right to withhold large price plan commissions for up to 90 days. All MMS handsets must be O2 configured and purchased from ATUK in order to receive full payment. All customers with 75+ handsets must have a corporate contract in place prior to connection. Please contact our Client Services team for information. Volume and accelerator bonuses are now payable on data/BlackBerry connections.

Business Price Plans (all prices exclude VAT)

Best for Business plans	Min - Max no. of handsets	Monthly line rental	Inclusive mins (inc Xnet) 12/24&36 month	Inclusive messages	O2 mobile & fixed lines	X net
Best for Business £25	1 to 2	£25.00	150 / 200	50	8p	30p
Best for Business £35	1 to 4	£35.00	400 / 500	50	8p	30p
Best for Business £55	1 to6	£55.00	650 / 1000	50	8p	30p
Best for Business £80	1 to 8	£80.00	1000 / 1500	50	8p	30p
Best for Business £100	1 to 10	£100.00	1250 / 2000	100	8p	30p
Best for Business £150	1 to 20	£150.00	2500 / 3000	300	8p	30p
Best for Business £250	2 to 25	£250.00	3200 / 5000	400	8p	30p
Best for Business £350	5 to 100	£350.00	6000 / 7500	500	8p	30p
Best for Business £700	5 to 100	£700.00	12500 / 15000	1000	8p	30p
Best for Business £1700	10 to 150	£1,700.00	32000 / 37500	2500	8p	30p
Best for Business £3300	20 to 200	£3,300.00	65000 / 75000	5000	8p	30p
Best for Business Pay as you use (ex vat)	2+	£11.91	n/a	n/a	6p, 8p	30p
Best for Business Unlimited Anytime~	1 to 100	£125.00	10,000^	100	8p	30p
MobEx (ex vat)	80+	£13.00	n/a	n/a	6p, 4.5p* & 8p	25p

Additional handsets are charged at £15.00 exVAT. Each handset on the B4B Unlimited Anytime account will be charged a monthly line rental of £125.00. * When mobile(s) is/are Mobile Extension(s) or Best for Business and in the UK. All text messages sent outside of any inclusive allowance will be charged at 12p per message. ^B4B unlimited - unlimited calls to anyone on O2. B4B unlimited off-peak - unlimited off-peak calls to O2, other UK mobiles and landlines. Offpeak hours are 7pm to 7am Monday to Friday and weekends. From 27 April 2007 B4B Unlimited and Unlimited Off-Peak Bolt Ons will only be available with B4B Pay as You Use. B4B Pay as You Use plan continues unchanged.
Please note, Mobex is not a standard price plan, please contact your Business Development Manager for advice on the connection and payment processes.

O2 Re-sign Commission

At the point of upgrading or re-signing a customer, you will be issued with a band reference in addition to the URN code. These bands are based on your customers tenure and spend (average of their last six months invoices including VAT) and identifies the level of commission you will be paid.

Re-sign banding	Standard total commission when signing a 12 month contract	Standard total commission when resigning to a 24 month contract*	Standard total commission when resigning to a 36 month contract*
A&B	£40.00	£90.00	£140.00
C&D	£100.00	£150.00	£200.00
E&F	£120.00	£170.00	£220.00
G&H	£160.00	£210.00	£260.00
I &J	£210.00	£260.00	£310.00
K&L	£265.00	£315.00	£365.00
Y	£90.00	£140.00	£190.00
Z	£140.00	£190.00	£240.00

*24 and 36 month re-signs are only available to business customers. 18 month re-signs are not currently supported by O2 via this channel.

T-Mobile

For further information on T-Mobile and the services they provide, please visit their website at www.t-mobile.co.uk

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Five free music downloads on Mobile Jukebox

From 1st July new pay as you go and pay monthly customers buying a Mobile Jukebox phone in July will get five free music downloads of their choice. Customers will receive 'credits' in order to redeem the five tracks of their choice. This promotion ties in with the re-launch of Mobile Jukebox on 1st July, and it ends on 31st July. Customers free tracks are just the same as any other track, except that they have just 30 days from the date that T-Mobile tell them that they have received their credits to choose and download tracks. Tracks usually cost £1 each and browsing charges apply for accessing t-zones until and after customers download a track.

Mobile Jukebox is available to pay monthly, pay as you go and U-Fix customers on a wide range of compatible phones including Sony Ericsson W880i, Nokia N95 and 7373, Samsung D900. Sony Ericsson phones, with their well-known Walkman® capabilities, are the most recalled mobile music brand in the market and from 1st July, new Sony Ericsson phones will have Mobile Jukebox and Track ID, which is a feature that lets customers identify a song that they hear and then enables them to buy it.

Register on My T-Mobile and be rewarded

Pay monthly customers

From 16th July to 31st September, new pay monthly customers have the chance to win the phone of their choice through a weekly prize draw once they've registered their email address on My T-Mobile. In addition, they are entered into the weekly prize draw automatically every week thereafter, which gives them numerous chances to win. They will receive an email confirming their competition entry, and winners will be called (within 28 days).

Pay as you go customers

From 2nd July to 31st September, new pay as you go customers who register on My T-Mobile with their email address get £2.50 free credit. They will receive an email confirming their £2.50 free credit (which may take up to 28 days to appear on the account).

Joining T-Mobile

From mid-June, T-Mobile is offering new customers a selection of services for free - simply for joining the network. Pay monthly and pay as you go (including SIM only) customers will have the opportunity to trial and experience the services such as web'n'walk, a mix of downloads etc, for free during their first month with T-Mobile. The services offered for free will change regularly as time goes on (some services will be dependent on the customer's phone).

New pay as you go and SIM only customers must activate their phone for the first time (by making a call, sending a text etc) and they are then sent a text confirming they have received their reward.

New pay monthly customers who join Flext, Flext + web'n'walk, Everyone, Free Time, U-Fix and U-Fix + web'n'walk must also activate their phone to receive the confirmation text. From the text, customers can click on a link through to a site where they can choose their free downloads etc (browsing charges apply if they are not on web'n'walk).

U-Fix credit policy

U-Fix customers who would have previously had to pay a deposit to join U-Fix but no longer need to are being told at the point of purchase that they can call Customer Service once they are connected to be migrated on to another plan of their choice i.e. Flext. This is not the case. They can only migrate once their credit class has improved - based on their performance and profile which can be very different between customers. One way they can do this is through regular and prompt payment of their bills but please note there is no set period of time for this before their credit class will be improved.

BlackBerry Connect

BlackBerry Connect is an email solution that works with non-BlackBerry devices like the Nokia E61, MDA Vario, MDA Vario II, Sony Ericsson M600i, MDA Compact III, T-Mobile Ameo and MDA Mail.

T-Mobile is phasing out BlackBerry Connect and will not be launching any new devices with the BlackBerry Connect email solution.

The BlackBerry Connect service continues as it is for existing customers and new customers can be connected to BlackBerry Connect devices already in the range until they come to end of life. Existing devices with BlackBerry Connect that are in stock should continue to be sold through. Once BlackBerry Connect devices have come to end of life, customers who wish to upgrade and want Instant Email can get a great BlackBerry handset such as the 8100 Pearl, 8700, 8800 and 7130, and Instant Email can be added on for as little as £5.88 per month.

Nokia N95 Software update

If customers update the software on their N95, factory settings will automatically be restored. If any customers have satellite navigation functionality on their phone, they will need to reinstall the maps they have paid for by clicking on the 'map' icon and following the instructions, otherwise they may end up paying for the maps again.

Replacement USB modem for laptops

Customers who once purchased a data card for their laptop and have since then changed their laptop may find that their card will no longer fit (as most slots are now smaller express slots on newer laptops). This leaves them without access to their plan and in this situation they should be advised to call Customer Service to purchase a SIM-free USB modem for approximately £110 (inc. VAT). Customers can simply use the SIM from their old data card in their new USB modem which will give them back access to their plan. Please note this service is only offered to customers already in commitment with T-Mobile and the software on the modem is locked to T-Mobile.

07744 and 07755 numbers

T-Mobile has discovered that 07744 and 07755 numbers are being used as international access numbers and calls to these numbers are coming out of a customer's price plan allowance. As international calls are not included in plan allowances, on 1st June (after giving customers who have been using these numbers 30 days' notice) calls to 07744 and 07755 numbers were removed from plan allowances. Calls to all 07744 and 07755 numbers which have existed prior to 1st June are now charged at 12p per minute (inc. VAT) for both pay monthly and pay as you go customers –outside of their allowance. Customers using these numbers will hear a message explaining the charges before they are connected.

Key contact numbers for T-Mobile

Tele Registrations (contract and prepay) 0845 4122555
Connections/Re-signs 0845 412 2555
Dealer Support 0845 412 2000
Customer Services (contract and prepay) 0845 412 5000 /150 on handset
Customer Disconnections (faulty replacement) 0845 412 2000 option 2
Mobile Number Portability MNP (customer line only) 0870 606 0139
Business Support 0845 412 2222 /150 on handset

Web Registrations https://channel.t-mobile.co.uk/Dispatcher
Web Registrations Helpline 0845 412 2412

T-Mobile Handsets

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T-Mobile Phones

Phone	Re-sign RRP (inc VAT)	RRP (ex VAT)	Trade price
Nokia 3109 (Pirate) New	£0.00	£0.00	£80.00
Nokia 6120c New	£69.99	£59.57	£140.00
Nokia 8600 New	£339.99	£289.35	£370.00
Nokia E50 & Co Pilot New	£179.99	£153.18	£235.00
Nokia N73 & Co-Pilot Reduced	£279.99	£238.29	£320.00
Nokia N95 & Co-Pilot New	£409.99	£348.93	£435.00
Samsung E740 New	£39.99	£34.03	£120.00
Samsung D900i New	£89.99	£76.59	£160.00
Sony Ericsson W880i Silver New	£179.99	£153.18	£240.00
LG Shine	£119.99	£93.61	£185.00
Motorola K1 Silver / Black Reduced	£89.99	£76.59	£160.00
Nokia 2610^	£0.00	£0.00	£70.00
Nokia 5300 Express Music	£29.99	£25.52	£110.00
Nokia 6070	£0.00	£0.00	£55.00
Nokia 6288	£89.99	£76.59	£160.00
Nokia 6300	£49.99	£42.54	£130.00
Nokia 7373	£79.99	£68.08	£150.00
Nokia 8800 Sirocco	£449.99	£382.97	£470.00
Nokia E50 & Co Pilot New	£49.99	£42.54	£130.00
Nokia E61	£159.99	£136.16	£220.00
Nokia E61 & Co-Pilot	£289.99	£246.80	£330.00
Nokia N73	£149.99	£127.65	£210.00
Nokia N95	£319.99	£272.33	£355.00
Samsung D900	£89.99	£76.59	£160.00
Samsung E900 Black / Pink / Silver	£49.99	£42.54	£130.00
Samsung E570 Pink Reduced	£9.99	£8.50	£91.00
Samsung E250	£9.99	£8.50	£90.00
Samsung U600	£89.99	£76.59	£160.00
Samsung Z560	£109.99	£93.60	£180.00
Sony Ericsson K510i	£0.00	£0.00	£80.00
Sony Ericsson K550i Black / White	£49.99	£42.54	£125.00
Sony Ericsson K610i Red / silver	£39.99	£34.03	£115.00
Sony Ericsson K800i Black / Brown Reduced	£89.99	£76.59	£160.00
Sony Ericsson K810i	£129.99	£110.63	£195.00
Sony Ericsson M600i Reduced	£79.99	£68.08	£150.00
Sony Ericsson M600i & Co Pilot Reduced	£199.99	£170.20	£255.00
Sony Ericsson W200i	£9.99	£8.50	£90.00
Sony Ericsson W300i	£0.00	£0.00	£75.00
Sony Ericsson W850i	£99.99	£85.10	£170.00
Sony Ericsson W810i	£69.99	£59.57	£145.00
Sony Ericsson W880i Black	£179.99	£153.18	£240.00
Sony Ericsson Z310i	£0.00	£0.00	£80.00
Access Card - web'n'walk Compact II	£39.99	£34.03	£120.00
Access USB - Huawei E220	£29.99	£25.52	£110.00
SIM pack Pay Monthly			£7.00
SIM pack Pre pay			£7.00
U Fix Sim service pack			£7.00

^ Additional bonus of £20 paid on new connections and re-signs

£140.00

New

6120c

£120.00

New

E740

T-Mobile Data Products

Phone	Re-sign RRP (inc VAT)	RRP (ex VAT)	Trade price
Co-Pilot - Symbian	£169.99	£144.67	£110.00
Co-Pilot Compact III software	£134.99	£114.89	£80.00
Co-Pilot Symbian (E61 & N73)	£169.99	£144.67	£110.00
Co-Pilot for Sony Ericsson M600i	£169.99	£144.67	£110.00
Co-Pilot for Nokia E50	£169.99	£144.67	£110.00
Co-Pilot for Nokia N95	£134.99	£114.89	£80.00
Co-Pilot for Pocket PC MDA	£169.99	£144.67	£110.00
HTC Ameo	£439.99	£374.46	£460.00
HTC Ameo & Co-Pilot	£539.99	£459.57	£545.00
Co-Pilot for HTC Ameo	£139.99	£119.14	£85.00
Co-Pilot for Smartphone & HTC	£169.99	£144.67	£110.00
MDA Mail Reduced	£59.99	£51.06	£135.00
MDA Mail & Co-Pilot	£209.99	£178.71	£260.00
MDA Mail & Co-Pilot	£179.99	£153.18	£240.00
Co-Pilot for MDA (Vario II)	£169.99	£144.67	£110.00
T-Mobile Vario	£139.99	£119.14	£200.00
T-Mobile Vario II	£249.99	£212.76	£300.00
MDA Compact III	£169.99	£144.67	£230.00
Compact III inc Co Pilot	£259.99	£221.27	£305.00
T-Mobile Vario & Co-Pilot	£259.99	£221.27	£305.00
T-Mobile Vario II & Co-Pilot	£389.99	£331.91	£415.00
RIM 8100g	£109.99	£93.61	£180.00
RIM 7130g	£19.99	£17.01	£100.00
RIM 8800	£169.99	£144.67	£230.00

£180.00

8100 Pearl

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Consumer Price Plan Commissions

Price Plan	12 months Total commission	18 months Total commission
Flext 25	**£202.48**	n/a
Flext 35	**£267.48**	n/a
Flext 50	**£302.48**	n/a
Flext 25 web'n'walk	**£257.48**	n/a
Flext 25 web'n'walk Plus	**£257.48**	n/a
Flext 35 web'n'walk	**£322.48**	n/a
Flext 35 web'n'walk Plus	**£322.48**	n/a
Flext 50 web'n'walk	**£357.48**	n/a
Flext 20	n/a	**£195.48**
Flext 25	n/a	**£237.48**
Flext 30	n/a	**£275.48**
Flext 35	n/a	**£302.48**
Flext 50	n/a	**£337.48**
Flext 75	n/a	**£406.48**
Flext 20 web'n'walk	n/a	**£250.48**
Flext 25 web'n'walk	n/a	**£292.48**
Flext 25 web'n'walk Plus	n/a	**£292.48**
Flext 30 web'n'walk	n/a	**£330.48**
Flext 35 web'n'walk	n/a	**£357.48**
Flext 35 web'n'walk Plus	n/a	**£357.48**
Flext 35 web'n'walk Max	n/a	**£357.48**
Flext 50 web'n'walk	n/a	**£392.48**
Flext 75 web'n'walk	n/a	**£461.48**
Freetime 1000	**£80.48**	n/a
Freetime 1500	n/a	**£100.48**
Everyone Off Peak 500	**£120.48**	n/a
Everyone Off Peak 750	n/a	**£140.48**
Everyone Off Peak 2000	**£210.48**	n/a
Everyone Off Peak 3000	n/a	**£230.48**
Daytime 3000	n/a	**£155.48**

^ Daytime 3000 is only available to Business customers.
Migrations - Pre pay to Post pay: With new handset = new post pay commission less £20, no SIM refund. Without new handset = tariff bonus less £20, no SIM refund.

U-Fix Plans (all prices include VAT)

Price Plan	Commission (12 mnth)	web'n'walk bundle	Total commission
U-Fix 75 Mins + 50 Texts / £20	£86.48	n/a	**£86.48**
U-Fix Off-Peak 450 off-peak Mins + 50 Texts / £20	£86.48	n/a	**£86.48**
U-Fix Text 15 Mins + 300 Text / £20	£86.48	n/a	**£86.48**
U Fix 100 Mins + 50 Texts / £25	£118.48	£30.00	**£148.48**
Off-Peak 750 + 75 Texts / £25	£118.48	£30.00	**£148.48**
U-Fix 30 + 400 texts / £25	£118.48	£30.00	**£148.48**

Call charges - U-Fix Text £25 - on-net 12p per minute, off-net 35p per minute, Voicemail 10p per minute. **U-Fix £20 & U-Fix £25** - Local & National calls & on-net calls 10p per minute at all times, x-network calls 30p per minute. **U-Fix £20 Off-peak & U-Fix £25 Off-peak** - Local & National calls & on-net 40p peak & 5p off-peak per minute, x-network calls 40p peak and 20p off-peak per minute.

t-zones Allowance Bundles

Allowance size	Standard monthly cost	Standard commission	Discounted (12 month) monthly cost	12 month commission
Internet 1	£2.00	**£3.50**	£1.80	**£4.50**
Internet 6	£5.00	**£8.50**	£4.50	**£11.50**
Internet 12	£10.00	**£17.00**	£9.00	**£23.00**
Internet 20	£15.00	**£25.50**	£13.50	**£35.00**
Internet 55	£25.00	**£42.50**	£22.50	**£60.00**
Internet 110	£40.00	**£70.00**	£36.00	**£95.00**
Internet 256	£55.00	**£95.00**	n/a	n/a
Internet 512	£70.00	**£120.00**	n/a	n/a
Internet 1024	£90.00	**£150.00**	n/a	n/a

Picture Message Bundles

Inclusive text message	Standard monthly cost	Standard commission	Discounted (12 month) monthly cost	12 month commission
10	£2.50	**£4.00**	£2.25	**£5.50**
15	£3.50	**£6.00**	£3.15	**£8.00**
25	£5.50	**£9.00**	£4.95	**£14.00**
50	£10.50	**£18.00**	£9.45	**£24.00**

Text Message Bundles

Inclusive text message	Standard monthly cost	Standard commission	Discounted (12 month) monthly cost	12 month commission
50	£3.50	**£2.00**	£3.15	**£8.00**
100	£6.00	**£4.00**	£5.40	**£14.00**
200	£10.00	**£5.00**	£9.00	**£23.00**
500	£19.80	**£7.00**	£18.00	**£40.00**
1000	£29.70	**£10.00**	£27.00	**£50.00**

T-Mobile Business Commissions

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T-Mobile Business Price Plan Commissions

Price Plan	12 months New connection commission 12 month	18 months New connection commission 18 month	24 months New connection commission 24 month
Business 1 Plan 250	£212.98	£267.48	£294.48
Business 1 Plan 500	£282.48	£350.48	£393.98
Business 1 Plan 750	£349.98	£431.48	£490.98
Business 1 Plan 1000	£407.48	£500.48	£573.48
Business 1 Plan 1500	£520.98	£636.48	£735.98
Business 1 Plan 2000	£630.48	£767.48	£892.98
Business 1 Plan 3000	£855.98	£1,037.98	£1,216.48
Business 1 Plan 4000	£1,076.98	£1,301.98	£1,533.98
Business 1 Plan 5000	£1,288.48	£1,555.48	£1,836.98
Business 1 Plan 6000	£1,506.48	£1,816.48	£2,049.98
Business 1 Plan 7000	£1,723.48	£2,076.48	£2,460.98
Business 1 Plan 8000	£1,933.98	£2,328.48	£2,762.98
Business 1 Plan 9000	£2,136.98	£2,571.48	£3,053.98
Business 1 Plan 10000	£2336.98	£2,810.98	£3,340.98
Business 1 Plan 15000	£3,409.48	£4,095.48	£4,878.98
Business 1 Plan 20000	£4,488.98	£5,388.48	£6,427.48
Business 1 Plan 25000	£5,567.48	£6,679.98	£7,973.98
Business 1 Plan 30000	£6,574.98	£7,886.48	£9,418.98
Business 1 Plan 40000	£8,448.98	£10,130.98	£12,106.98
Business 1 Plan 50000	£10,464.98	£12,544.48	£14,997.98
Per user (sharers)	£149.48	£191.48	£203.48

Please note the SIM refund of £7.00 is included in the above commissions. ATUK reserve the right to withhold the large price plan bonuses up to 120 days to cover the price plan downgrade clawback period.

Business 1 Plan Bundles

Data allowances	MRC (ex VAT)
5 MB shared	£2.75
10 MB shared	£5.50
25 MB shared	£13.75
50 MB shared	£27.50
100 MB shared	£55.00
250 MB shared	£137.50
500 MB shared	£275.00
1000 MB shared	£550.00
1500 MB shared	£825.00
2000 MB shared	£1,100.00

Text allowances	MRC (ex VAT)
50 shared texts	£1.50
100 shared texts	£3.00
200 shared texts	£6.00
300 shared texts	£9.00
400 shared texts	£12.00
500 shared texts	£15.00
750 shared texts	£22.50
1000 shared texts	£30.00
1500 shared texts	£45.00
2000 shared texts	£60.00
3000 shared texts	£90.00
4000 shared texts	£120.00
5000 shared texts	£150.00

NB. The Business 1 plan bundles (data/text) do not attract a connection commission.

T-Mobile Price Plans

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Flext Plans - 12 month contracts (all prices include VAT)

Price Plan	Monthly charge	Value	Voice rate	Text messages	Voice mail	Example Usage: Pure minutes	Pure text messages	Minutes	text messages
Flext 25	£25.00	£40.00	20p	10p	10p	200	400	100	200
Flext 35	£35.00	£120.00	per min	per msg	per min	600	1200	300	600
Flext 50	£50.00	£170.00				850	1700	640	420

Flext Plans - 18 month contracts (all prices include VAT)

Price Plan	Monthly charge	Value	Voice rate	Text messages	Voice mail	Example Usage: Pure minutes	Pure text messages	Minutes	text messages
Flext 20	£20.00	£34.00				170	340	150	40
Flext 25	£25.00	£60.00				300	600	225	150
Flext 30	£30.00	£90.00	20p	10p	10p	450	900	350	200
Flext 35	£35.00	£180.00	per min	per msg	per min	900	1800	750	300
Flext 50	£50.00	£255.00				1275	2550	1125	300
Flext 75	£75.00	£390.00				1950	3900	1700	500

Flext inclusive allowance to be used on calls to local and national numbers, calls and texts to UK mobiles, picture messages and voicemail retrieval in the UK.

Off-Peak Plans (all prices include VAT)

Price Plan	Monthly chrg 12 mnth	Monthly chrg 18 mnth	Inclusive allowance	Calls to T-Mobile*	Calls to landlines*	X-net calls*	Picture messaging	Text messaging	Voicemail (per min)
Everyone off peak 500	£20.00	n/a	500 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 750	n/a	£20.00	750 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 2000	£30.00	n/a	2000 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 3000	n/a	£30.00	3000 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Freetime 1000	£18.00	n/a	1000 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Freetime 1500	n/a	£18.00	1500 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p

Peak time - 7am-7pm Mon-Fri off peak at all other times. Freetime inclusive minutes apply to other T-Mobile and landlines only. * Peak/Off-Peak per minute.

Business 1-Plan (all charges exclude VAT) - see previous page for Text and Data bundles

Price plan	Monthly charge	Add. users	Inclusive minutes	Text messages	Calls to T-Mobile*	Calls to landlines*	X-net calls	Picture messaging
Business 1 Plan 250	£25.00	£15.00	250	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 500	£35.00	£15.00	500	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 750	£45.00	£15.00	750	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 1000	£55.00	£15.00	1000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 1500	£75.00	£15.00	1500	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 2000	£95.00	£15.00	2000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 3000	£135.00	£15.00	3000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 4000	£175.00	£15.00	4000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 5000	£215.00	£15.00	5000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 6000	£255.00	£15.00	6000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 7000	£295.00	£15.00	7000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 8000	£335.00	£15.00	8000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 9000	£375.00	£15.00	9000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 10,000	£415.00	£15.00	10,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 15,000	£615.00	£15.00	15,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 20,000	£815.00	£15.00	20,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 25,000	£1,015.00	£15.00	25,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 30,000	£1,215.00	£15.00	30,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 40,000	£1,615.00	£15.00	40,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 50,000	£2,015.00	£15.00	50,000	10.21p	8.51p	10.21p	29.79p	17.02p
Daytime 3000	£15.00	n/a	3000 o/p	8.51p	25.53p/4.3p	25.53p/4.3p	25.53p	17.02p

* Peak/Off-Peak per minute. Business customers signing up to an 18 month contract will have a 5% discount applied to the account, 24 month customers attract a 10% discount applied to the account. NB the minimum no of handsets available on Business 1-Plan is 1, the maximum is 250.
Calls made within the group are free and are not taken out of the inclusive minutes.

T-Mobile Re-sign Commissions

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Re-sign Premiums

Re-sign premium quotes are no longer available from T-Mobile sales support. They will no longer be able to disclose re-sign premium information to channel. This is to ensure they are compliant with the data protection act, and in-line with customer services procedures. Re-sign premiums are available by dialling 150 from the customers handset, ivr (option 2,2,3).

NB: RRP's marked with * please see following examples: If a customer is quoted £39.99 from T-Mobile but decides to choose a £19.99 handset, you will only receive the commission rate for the £19.99 handset not the commission rate for the £39.99 handset. If a customer is quoted £39.99 from T-Mobile but decides to choose a £79.99 handset, you will only receive the £39.99 commission rate and will have to charge the customer the difference in RRP.

18 month handset re-sign bonus

An additional £25.00 bonus is paid to you when a customers existing 18 month plan is extended for a further 18 months via an re-sign.

24 month handset re-sign bonus

An additional £50.00 bonus is paid to you when a customers existing 24 month plan is extended for a further 24 months via a re-sign.

Business 1 plan migration policy

Customers who wish to migrate to 'business 1 plan' who currently have a single handset account can only migrate on the bill date.

Customers that want to add new handsets to their account on 'business 1 plan' when migrating must wait until after their account has been migrated - this is when the new handsets can be connected.

For existing business customers in commitment on 'everyone share' and or 'relax and share':

1) migration to business 1 plan can occur once the account is more than 3 months old
2) Same contract term applies; 12 month migrates to 12 months on business 1-plan, 18 month migrates to 18 months on business 1-plan etc

For customers out of commitment or due for renewal:

1) migration to business 1-plan can be for any contract length as long as the customer renews their contract

New customers to business 1-plan can upward migrate/increase their bundle size and range at any time.

T-Mobile Re-signs

T-mobile has determined that the RRP of the customer to re-sign (inc vat) is:	Commission
RRP plus £150	**£7.66**
RRP plus £100	**£34.89**
RRP plus £75	**£56.17**
RRP plus £50	**£77.45**
RRP plus £35	**£90.21**
Standard RRP	**£120.00**
*RRP minus £9.99	**£128.50**
*RRP minus £19.99	**£137.01**
*RRP minus £29.99	**£145.52**
*RRP minus £39.99	**£154.03**
*RRP minus £49.99	**£162.54**
*RRP minus £59.99	**£171.05**
*RRP minus £69.99	**£179.56**
*RRP minus £79.99	**£188.07**
*RRP minus £89.99	**£196.58**
*RRP minus £99.99	**£205.10**
*RRP minus £109.99	**£213.61**
*RRP minus £119.99	**£222.12**
*RRP minus £129.99	**£230.63**
*RRP minus £139.99	**£239.14**
*RRP minus £149.99	**£247.65**
*RRP minus £159.99	**£256.16**
*RRP minus £169.99	**£264.67**
*RRP minus £179.99	**£273.18**
*RRP minus £189.99	**£281.69**
*RRP minus £199.99	**£290.20**
*RRP minus £209.99	**£298.71**
*RRP minus £219.99	**£307.22**
*RRP minus £229.99	**£315.73**
*RRP minus £239.99	**£324.24**
*RRP minus £249.99	**£332.66**
*RRP minus £259.99	**£341.26**
*RRP minus £269.99	**£349.77**
*RRP minus £279.99	**£358.28**
*RRP minus £289.99	**£366.79**
*RRP minus £299.99	**£375.30**

Nokia
N95

Pay as you Go

Please note, T-Mobile pay as you go connections are subject to a commission clawback if not connecting to a genuine customer. Avenir Telecom will clawback all commissions on unconnected stock. Contact your Business Development Manager for full details.

T-Mobile Pay as you Go

Handset	RRP (inc VAT)	RRP (ex VAT)	Trade price	Dealer margin
Nokia 5300 Grey / White New	£89.99	£76.59	£59.78	£16.81
Nokia 6120c New	£179.99	£153.18	£109.57	£43.61
Samsung E740 (Cross) New	£99.99	£85.10	£65.31	£19.79
Samsung C170 (Geist) New	£34.99	£29.78	£26.36	£3.42
Samsung M300 New	£49.99	£42.54	£37.65	£4.89
Sony Ericsson W200i New	£69.99	£59.57	£48.72	£10.85
Sony Ericsson Z310i New	£59.99	£51.06	£43.19	£7.87
Sony Ericsson K800i New	£179.99	£153.18	£109.57	£43.61
Sony Ericsson K550i New White / Black	£129.99	£110.63	£81.91	£28.72
Sony Ericsson K610i / Silver New	£99.99	£85.10	£65.31	£19.79
LG Shine	£199.99	£170.20	£120.63	£49.57
Motorola K1 Silver / Black	£199.99	£170.20	£120.63	£49.57
Motorola W375 Manderine / Pink	£49.99	£42.54	£37.65	£4.89
Nokia 1600	£29.99	£25.52	£23.59	£1.93
Nokia 2310 Black / Silver	£29.99	£25.52	£23.59	£1.93
Nokia 2610	£44.99	£38.29	£34.89	£3.40
Nokia 5300 Express Music	£89.99	£76.59	£59.78	£16.81
Nokia 6070	£49.99	£42.54	£37.65	£4.89
Nokia 6288	£179.99	£153.18	£109.57	£43.61
Nokia 6300 Reduced	£119.99	£102.12	£76.38	£25.74
Nokia 7373 Reduced	£129.99	£110.63	£81.91	£28.72
Samsung D900	£149.99	£127.65	£92.97	£34.68
Samsung E900 Pink / Black	£99.99	£85.10	£65.31	£19.79
Samsung E250 Reduced	£59.99	£51.06	£43.19	£7.87
Samsung E570 Pink	£79.99	£68.08	£54.25	£13.83
Samsung U600 Reduced	£179.99	£153.18	£109.57	£43.61
Sony Ericsson K810i Reduced	£199.99	£170.20	£120.63	£49.57
Sony Ericsson W850i	£179.99	£153.18	£109.57	£43.61
Sony Ericsson W810i Reduced	£99.99	£85.10	£65.31	£19.79
Sony Ericsson W880i Black/Silver Reduced	£249.99	£212.76	£148.29	£64.47

N.B. Trade price excludes VAT.

£43.19

New

Z310i

£109.57

New

6120c

£109.57

▼ Reduced

U600

£37.65

New

M300

£65.31

New

K610i

Trading Terms

Please note that there are specific trading terms for pre-pay through Avenir Telecom. These cover both gross and net pricing and by trading any pre-paid goods through Avenir Telecom you are deemed to accept these terms and conditions. Full terms and conditions are available on request.

LG

LG Shine	£178.00
LG Choc dark	£111.50
LG Choc white	£117.00
LG Choc pink	£98.00
LG Choc wine	£131.00

MOTOROLA

intelligence everywhere

Motorola K1 blue	£107.00
Motorola K1 silver	£101.00
Motorola K1 black	£107.00
Motorola Z3	£120.00
Motorola V3 silver	£85.00
Motorola V3 black	£71.00
Motorola V3 pink	£72.00
Motorola V3i	£89.00
Motorola W375	£64.00

NOKIA

Nokia E50 camera	£117.00
Nokia E60	£187.00
Nokia E61	£195.00
Nokia E61i	£222.00
Nokia E65	£207.00
Nokia E70	£220.00
Nokia N70	£143.00
Nokia N71	£163.00
Nokia N72	£143.00
Nokia N73	£208.00
Nokia N76	£246.00
Nokia N80	£178.00
Nokia N80 black	£213.00
Nokia N90	£237.00
Nokia N91	£223.00
Nokia N93i	£349.00
Nokia N95	£373.00
Nokia 1110i	£28.00
Nokia 1600	£32.00
Nokia 2310	£39.00
Nokia 2610	£42.00

Nokia 3110	£87.00
Nokia 5300	£107.00
Nokia 5500	£116.00
Nokia 6111 black	£100.00
Nokia 6111 silver	£100.00
Nokia 6111 Pink	£102.00
Nokia 6020	£53.00
Nokia 6070	£57.00
Nokia 6021	£63.75
Nokia 6030	£50.00
Nokia 6085	£76.00
Nokia 6103	£76.00
Nokia 6125	£103.00
Nokia 6131	£107.00
Nokia 6151	£103.00
Nokia 6230i	£88.00
Nokia 6233 silver	£116.00
Nokia 6233 black	£112.00
Nokia 6270	£153.00
Nokia 6288	£147.00
Nokia 6300	£119.75
Nokia 7373 bronze	£127.00
Nokia 7373 pink	£128.00
Nokia 8800	£367.00
Nokia 8800 Sirocco black	£405.00
Nokia 8800 Sirocco silver	£432.00
Nokia 9300i	£198.00

SAMSUNG

Samsung D600	£132.00
Samsung D840 black	£128.00
Samsung D900 red	£128.00
Samsung D900i	£150.00
Samsung E250	£81.00
Samsung E570 pink	£93.00

Samsung E900	£111.00
Samsung E900 pink	£127.00
Samsung F300	£179.00
Samsung P310i	£193.00
Samsung U600	£164.00
Samsung X820	£115.00
Samsung X830 black	£132.00

Sony Ericsson

Sony Ericsson K610i	£117.00
Sony Ericsson K750i	£90.00
Sony Ericsson K800i	£156.00
Sony Ericsson K810i	£176.00
Sony Ericsson M600	£183.00
Sony Ericsson W300i	£97.00
Sony Ericsson W810i	£125.00
Sony Ericsson W850i	£160.00
Sony Ericsson W880i silver	£197.00
Sony Ericsson W880i black	£199.00
Sony Ericsson P990i	£185.00
Sony Ericsson Z610i black	£137.00

O2

Palm Treo 750	£call
Xda Argon	£call
Xda Graphite	£call
Xda Orbit	£call
Xda Trion	£call

vodafone

Nokia 6230i	£107.00
Nokia 6233	£134.00

handspring

Handspring Treo 680	£call
Treo 750	£call

htc

smart mobility

HTC Mteor	£call
HTC P3300	£call
HTC P3600	£call
HTC P4350	£call
HTC TYTN	£call

i-mate

i-mate K-Jam	£call
i-mate Jas Jar	£call
i-mate SPL	£call
i-mate Jamin	£call

GSM SIM Cards and Prices

Handset	Contract ex VAT	Fixed dial ex VAT
Vodafone	£15.00	£15.00
O2/Universal	£15.00	£20.00

O2 talk A lot

SIM only pack - £7.50+VAT RRP £19.99

Please note, prices and availability can change on a daily basis. Call your trade sales executive for latest information.

For further information on Orange and the services they offer including international calls charges, visit www.orange.co.uk

New Business Plans from Orange

Orange launched three sets of business plans at the end of May, Orange Solo, Venture and Momentum. The Business Plus and Business Advance plans will continue to run until the end of August. Customers who sign up for longer contracts will receive additional value from their plan, all contracts over 12 months will receive free Orange Care and the old tenure discounts have been replaced by additional in-bundle minutes.

Orange Solo

Orange Solo is aimed at single users, who are more likely to buy in a retail environment. There are three price points and two contact lengths for these customers, and as a promotion until 31/08/2007 all three price points offer an unlimited shout to make them competitive with the consumer (Animal) plans. In addition to the unlimited offers all Orange Solo customers qualify for free Orange Care, dedicated business customer services, one month roll over of minutes (and texts on £35/£40), no minimum call charge and free missed call alerts.

Orange Venture

Orange Venture is designed for the SoHo audience. This audience typically has up to 10 employees and the companies tend to be run by an owner-manager. To encourage customers to sign up to a longer contract, Orange offer customers who sign up before 31/08/2007 extra inclusive minutes on 18 and 24 month contracts. All Orange Venture customers will benefit from free Orange Answer phone, free itemised billing, unlimited calls between sharers, mid-contract price plan review, dedicated business customer services, flat rate out of bundle rates, one month roll over of minutes, no minimum call charge and free missed call alerts. The number of sharers is dependent on the plan signed up for, and all sharers will be charged at £15.

Orange Momentum

Orange Momentum is for larger companies, typically with over 10 employees. As communication between the staff is key to these customers Orange Momentum offers free calls and texts between sharers. The contract lengths for Orange Momentum have been set at 12, 24 and 36 months as companies of this size tend to have an annual buying cycle, and as a promotion for all customers joining on a 24 or 36 month contract before 31/07/2007, they can chose from either extra inclusive minutes or unlimited Orange to Orange calls each month. Orange Momentum offers the capacity for up to 400 sharers with a flat rate sharer fee of £12.50. All Orange Momentum customers will benefit from free Orange Answer phone, free itemised billing, unlimited calls and texts between sharers, dedicated business customer services, one month roll over of minutes, no minimum call charge and free missed call alerts. Customers signing up to Orange Momentum will be tied to their plan for the duration of their contract.

Existing Business Customers

Existing customers will only be able to move to the Orange Solo, Venture and Momentum plans by upgrading and only if they are in the last three months of their current contract. If an existing customer wishes to move plans mid-contract they will able to move to the existing Business Plus plans subject to the migration policy.

Business Everywhere

Business Everywhere offers flexible data pricing. Customers pay a fixed amount each month and in return receive competitive rates for mobile network data usage (GPRS, EDGE and 3G) and wifi hotspot data usage in the UK and abroad. In June three of the Business Everywhere plans were refreshed to offer customers more inclusive data, the changes were made to the Flexible Data 20, 25 and 65 plans. The way in which Orange communicate the Business Everywhere plans has changed to make it easier for customers to understand. Even though Orange offers Flexible Data Pricing, they recognise that most customers regard UK mobile network data as the most important. Therefore in future communications, Orange intend to include the maximum amount of data available if the plan was only used on the 3G/EDGE/GPRS network.

Orange Re-sign Returns

Orange reserves the right to levy the following charges if in any calendar month the number of handset re-signs which are cancelled as a percentage of the number of handset re-signs in the same calendar month exceed the thresholds set out below:

- 5% or more but less than 10% £20
- 10% or more £50

This charge will be levied for each handset re-sign which is subsequently cancelled. The percentages will be calculated in respect of mobile devices supplied by Orange only.

Orange Service Level Agreement

The Orange service level agreement to process connections is 24 - 48 hours. If however there are any delays to the Orange SLA and the connection is made in the following month, then the new month's commission rates will be paid, regardless of whether the commission rate has increased or decreased.

Key contact numbers for Orange

Tele Registrations 0800 079 2222
Customer Services 07973 100 150 or 0800 801 080 / 150 on handset
Re-sign Authorisation 0800 079 4010 option 1
14 day Money Back 0800 079 4010 option 2
Mobile Number Portability (MNP) 0800 376 2285
Multiple Connections Fax 01325 393 180

Orange Enable https://registrations.enable.orange.co.uk/Orange/Enable/login.html
Orange Training http://enable.orange.co.uk/training
Enable Helpline 0800 079 6666 option 6

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Orange Handset Pricing and Commissions

Handsets	Trade price	New connection handset bonus
2G handset pricing and commissions		
Motorola MOTORAZR2 V8 Pearl Grey	£216.80	£5.00
Nokia 3109 New	£104.00	£5.00
Nokia 8800 Sirocco Black	£481.00	£5.00
Samsung I600 New	£220.00	£5.00
Samsung F300 Reduced	£209.00	£5.00
Samsung U100 New	£155.00	£5.00
LG KE850 (Prada)	£264.00	£5.00
LG KE 970 (Shine) Reduced	£168.00	£5.00
Motorola MotoSLVR L7e	£89.00	£5.00
Motorola KRZR K1 Black / Quartz Reduced	£146.25	£5.00
Nokia E50	£140.00	£5.00
Nokia E61	£230.00	£5.00
Nokia E65	£224.00	£5.00
Nokia 2610	£65.00	-£35.00
Nokia 3110	£104.00	£5.00
Nokia 5140i	£119.00	£5.00
Nokia 5300	£120.00	£5.00
Nokia 5500	£147.00	£5.00
Nokia 6021	£105.00	£5.00
Nokia 6070	£74.00	-£15.00
Nokia 6086	£103.00	£5.00
Nokia 6230i	£113.00	£5.00
Nokia 6233	£142.00	£5.00
Nokia 6300	£141.00	£5.00
Nokia 7373 Pink / Brown	£141.00	£5.00
Samsung D900e Reduced	£155.00	£5.00
Samsung D830	£149.00	£5.00
Samsung E840 Reduced	£141.00	£5.00
Samsung P200	£126.00	£5.00
Samsung U600 Reduced	£174.00	£5.00
Samsung X830 Reduced	£143.00	£5.00
SPV C600	£144.00	£5.00
Sony Ericsson K550 (Li) Reduced	£119.00	£5.00

Handsets	Trade price	New connection handset bonus
3G handset pricing and commissions		
HTC 4550 New	£330.00	£5.00
HTC P3450 New	£205.00	£5.00
Sony Ericsson W600i New	£156.65	£5.00
HTC M3100 3G Reduced	£299.00	£5.00
Motorola MotoRAZR maxx V6 Reduced	£189.00	£5.00
Nokia N95	£357.00	£5.00
Nokia N73 3G	£209.00	£5.00
SPV E650 Reduced	£179.00	£5.00
SPV M5000	£290.00	£5.00
Sony Ericsson W950 Reduced	£209.00	£5.00
Sony Ericsson W850i Reduced	£160.00	£5.00
Sony Ericsson Z610i Reduced	£137.00	£5.00
Sony Ericsson K800i Reduced	£160.00	£5.00
Sony Ericsson K810i Reduced	£177.00	£5.00
Sony Ericsson M600i 3G Reduced	£119.00	£5.00
Sony Ericsson W880i (Al) Reduced	£205.00	£5.00
Data cards		
Option Icon 7.2 USB modem New	£107.00	£5.00
Sierra Wireless AC 850	£125.00	£5.00
ZTE MF330 New	£97.00	£5.00
Option 3G Edge	£144.00	£5.00
BlackBerry		
BlackBerry 8820 New	£255.00	£5.00
BlackBerry 7130g	£130.00	£5.00
BlackBerry 8700F Reduced	£161.00	£5.00
BlackBerry Pearl 8100 Reduced	£208.00	£5.00
BlackBerry 8800	£255.00	£5.00
SIM Only products		
Single Number connection only pack for Business customers	£11.00	£17.00

All figures shown are exclusive of VAT

* Please note, when these handsets are connected to Business plans, you will receive £5 handset bonus as opposed to the consumer connection bonus stated.

SatNav from Orange

Sat Nav from Orange is a quick and easy to install solution that works on a range of Symbian and Windows Mobile devices. Simply download the application, pair the device with a GPS Bluetooth receiver (or utilise the built in receiver on selected devices) and then realise the benefits of real time turn by turn navigation with Sat Nav from Orange even in the most built up areas. Routes are downloaded from Webraska's server to ensure they are always up to date and download time varies from a few seconds over EDGE or 3G to a few tens of seconds over GPRS. In addition to the cost of the licence the customer will pay the standard data rate to download the journey information.

Devices

The following devices support the Orange SatNav software:
Nokia 3230, 6600, 6630, 6680, 7610, E60, E61, N70, N73.
Sony Ericsson P900i, P910i, M600i, P990i. **RIM** 8700, Pearl 8100
HTC SPV M700, SPV M2000, SPV M3100, SPV M600, SPV M5000, SPV M500, SPV C600

SatNav Licence Options

Product	Details	Trade price (ex VAT)
3 year licence only	A 3 year licence for the Webraska SatNav product	**£92.00**
3 year licence plus 1 year traffic licence	The 3 year licence for the product, plus 1 year access to information on traffic events,speeds and speed camera locations.	**£120.00**
3 year licence plus accessory pack	The 3 year licence with a Bluetooth GPS receiver and mount for the mobile device.	**£150.00**
3 year licence plus 1 year traffic licence and accessory pack	The 3 year licence with updates on events, a Bluetooth GPS receiver and mount for the mobile device.	**£178.00**

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Orange Consumer Commissions

Price Plan	New connection total 12 month	New connection total 18 month	Re-sign and contract renewal with no new promo offer, no new handset 12 month	18 month
Dolphin £25 (text and voice)	**£110.00**	**£140.00**	**£15.00**	**£30.00**
Dolphin £35	**£170.00**	**£225.00**	**£30.00**	**£50.00**
Racoon £25	**£110.00**	**£140.00**	**£15.00**	**£30.00**
Racoon £30	**£150.00**	**£190.00**	**£25.00**	**£45.00**
Racoon £35	**£170.00**	**£225.00**	**£30.00**	**£50.00**
Canary £30	**£150.00**	**£190.00**	**£25.00**	**£45.00**
Canary £40	**£230.00**	**£285.00**	**£35.00**	**£60.00**
Panther £45	**£225.00**	**£295.00**	**£35.00**	**£60.00**
Panther £55	**£265.00**	**£350.00**	**£40.00**	**£65.00**
Panther £75	**£350.00**	**£470.00**	**£40.00**	**£65.00**
Sharers (existing accounts only)	**£87.00**	**£87.00**	**£15.00**	**£15.00**
Legacy plans with line rental below £16.16	n/a	n/a	**£0.00**	**£0.00**
Legacy plans with line rental over £16.16	n/a	n/a	Per equivalent commission based on line rental	

Number transfers (NT3) - Orange Pay as you Go to pay monthly connections will attract the standard post-pay commission less £10. The above new commissions include the promotion bonus. Subject to credit check, terms and conditions apply.
London Bonus - Additional £25 commission for customers connecting to plans with a line rental of £30 and above whos billing address is within the M25.

Orange Text Message Bundles

Orange text msg bundles	Bundle charge	Commission
Text 30	£3.00	**£3.00**
Text 100	£6.00	**£10.00**
Text 250	£13.00	**£20.00**
Text 500	£22.00	**£35.00**
Text 1000	£30.00	**£50.00**

Text message bundle charges include VAT.

Orange Photo Message Bundles

Orange photo msg bundles	Bundle charge	Commission
15 per month	£3.00	**£5.00**
30 per month	£6.00	**£7.50**
60 per month	£12.00	**£20.00**

Photo message bundle charges include VAT.

Travel Bundles

Travel bundle	Bundle charge	Bundle duration	Commission
Travel Talk 25	£15.00	30 days	**£1.00**
Travel Talk 50	£25.00	30 days	**£2.00**
Travel Talk 75	£15.00	30 days	**£2.00**
Travel Data 10mb	£50.00	90 days	**£5.00**
Frequent Traveller	£2.00 per month	n/a	**£3.00**
Business Frequent Traveller	£5.00 ex VAT	n/a	**£7.50**

Prices shown include VAT.

Orange Services

Orange services	Bundle charge	Commission
Calling abroad £10.00	£10.00	**£1.70**
Calling abroad £20.00	£20.00	**£4.25**
Calling abroad £50.00	£50.00	**£8.51**
Orange Care	£6.00	**£8.50**
Line Two connection	Discounted line rental	**£20.00**
Your Group	-	**£15.00**

Bundle charges include VAT.

Orange GPRS Bundles

Orange GPRS bundles	Bundle charge	Inclusive Mb	Commission
Orange World Access 4	£3.40	4	**£7.00**
Orange World Access 10	£6.81	10	**£13.00**
Orange World Access 25	£13.62	25	**£25.00**
Orange World Access 80	£35.00	80	**£70.00**
Orange World Access 400	£45.00	400	**£90.00**
Orange World Access Max	£75.00	Unlimited*	**£150.00**

Prices shown exclude VAT. *Subject to fair usage policy.

Business Text Message Bundles

Text bundle	Cost per month	Commission
Text 120	£6.81	**£13.62**
Text 360	£20.43	**£40.86**
Text 1000	£50.21	**£100.42**
Text 2000	£99.15	**£198.30**
Text 3000	£145.53	**£291.06**
Text 4000	£187.23	**£374.46**
Text 5000	£221.28	**£442.56**

Prices shown exclude VAT.

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Orange Consumer Price Plans (all prices include VAT)

Dolphin 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£25.00	75 mins & 200 txt	100 mins & 300 txt	12p	12p	35p	12p	12p
£35.00	300 mins & 350 txt	500 mins & Unlimited Texts	12p	12p	35p	12p	12p

- 12 month contracts receive unlimited off peak mobile internet browsing for two months plus Music TV content pack and 30 mins video calls for two months.
- 18 month contracts receive unlimited off peak mobile internet browsing for two months plus Music TV content pack and 30 mins video calls for two months plus 1 magic number every 6 months.
- Minutes do not rollover.

Racoon 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£25.00	150 mins & 50 txt	225 mins & 100 txt	12p	12p	35p	12p	12p
£30.00	300 mins & 50 txt	400 mins & 100 txt	12p	12p	35p	12p	12p
£35.00	400 mins & 50 txt & 100 extra fixed line mins	700 mins & 100 txt & Unlimited landline mins	12p	12p	35p	12p	12p

- 12 month contracts receive unlimited off peak mobile internet browsing for two months plus Sky TV content pack and 30 mins video calls for two months.
- 18 month contracts receive unlimited off peak mobile internet browsing for two months plus Sky TV content pack and 30 mins video calls for two months plus 1 magic number every 6 months.
- Inclusive minutes do not rollover.
- Inclusive fixed line minutes can be used anytime of day and do not rollover.

Canary 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£30.00	250 mins, 150 txt	350 mins, 200 txt	12p	12p	35p	12p	12p
£40.00	450 mins, 200 txt plus 100 on net off pk mins	850 mins, 300 txt plus Unlimited on net off pk mins	12p	12p	35p	12p	12p

- 12 month contracts receive unlimited off peak mobile internet browsing for two months plus Music TV content pack and 30 mins video calls for two months.
- 18 month contracts receive unlimited off peak mobile internet browsing for two months plus Music TV content pack and 30 mins video calls for two months plus 1 magic number every 6 months.
- Orange to Orange minutes can be used anytime.
- Inclusive minutes do not rollover.

Panther 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
Panther £45	600 mins & 200 txt + 100*	900 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free
Panther £55	800 mins & 200 txt + 100*	1200 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free
Panther £75	1000 mins & 200 txt + 100*	1500 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free

* Chose 100/unlimited texts, 100/unlimited landline or 100/unlimited Orange minutes, plus dedicated CS, itemised billing and Answer phone.

- 12 month contracts receive unlimited off peak mobile internet browsing for two months plus Mix pack 1 TV content pack and 30 mins video calls for two months.
- 18 month contracts receive unlimited off peak mobile internet browsing for two months plus Mix pack 1 TV content pack and 30 mins video calls for two months plus 1 magic number every 6 months.
- 18 month contract customers will receive the extra minutes as highlighted in red.

Orange Business Commissions

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Business Plus / Advance Commissions - New Connections

Business Plus talkplans	New 1 year contract total	New 18 month contract total	New 2 year contract total	New 3 year contract total
Business Plus 120	**£290.00**	**£340.00**	**£370.00**	**£435.00**
Business Plus 200	**£340.00**	**£395.00**	**£420.00**	**£495.00**
Business Plus 400	**£435.00**	**£505.00**	**£545.00**	**£660.00**
Business Plus 700	**£535.00**	**£620.00**	**£660.00**	**£805.00**
Business Plus 1000	**£635.00**	**£730.00**	**£780.00**	**£955.00**
Business Plus 2000	**£1,065.00**	**£1,175.00**	**£1,255.00**	**£1,530.00**
Business Plus 5000	**£2,180.00**	**£2,420.00**	**£2,590.00**	**£3,100.00**
Business Plus 7500	**£3,090.00**	**£3,405.00**	**£3,630.00**	**£4,330.00**
Business Plus 10000	**£3,955.00**	**£4,345.00**	**£4,635.00**	**£5,545.00**
Business Plus 18000	**£6,640.00**	**£7,250.00**	**£7,705.00**	**£9,335.00**
Business Plus 25000	**£8,820.00**	**£9,570.00**	**£10,300.00**	**£12,275.00**
Business Plus 35000	**£11,775.00**	**£12,655.00**	**£13,615.00**	**£16,280.00**
Business Plus 50000	**£16,055.00**	**£17,065.00**	**£18,480.00**	**£22,125.00**
Business Advance 400	**£2,030.00**	**£2,335.00**	**£2,490.00**	**£2,770.00**
Business Advance 750	**£3,445.00**	**£4,145.00**	**£4,495.00**	**£4,975.00**
Business Advance 1000	**£4,060.00**	**£5,115.00**	**£5,645.00**	**£6,290.00**
Business Advance 1500	**£6,035.00**	**£7,310.00**	**£7,945.00**	**£8,865.00**
Business Advance 2500	**£9,960.00**	**£11,710.00**	**£12,585.00**	**£14,060.00**
Business Advance 3500	**£13,935.00**	**£15,710.00**	**£16,600.00**	**£19,050.00**
Business Advance 5000	**£19,910.00**	**£21,725.00**	**£22,635.00**	**£26,540.00**
Business Advance 10000	**£39,810.00**	**£43,535.00**	**£45,395.00**	**£53,210.00**
Business Sharers	**£200.00**	**£255.00**	**£265.00**	**£290.00**

ATUK reserve the right to withhold the high talk plan commission for up to 120 days. Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory.

Business Plus Price Plans (all prices exclude VAT)

Talk Bundles any network anytime	Monthly line rental	Monthly charge per add h/set	Min - Max No. of handsets	Inclusive monthly allowance any network/orange	Call Charges peak/off peak	Orange-Orange X-network
Business Plus Plans						
Business Plus 120	£22.00	see notes*	1 - 2	120 mins	8.5p	7p 25p/20p
Business Plus 200	£26.00	see notes*	1 - 2	200 mins	8.5p	7p 25p/20p
Business Plus 400	£43.00	see notes*	1 - 4	400 mins	8.5p	7p 25p/20p
Business Plus 700	£60.00	see notes*	1 - 10	700 mins	8.5p	7p 25p/20p
Business Plus 1,000	£80.00	see notes*	1 - 10	1,000 mins	8.5p	7p 25p/20p
Business Plus 2,000	£160.00	see notes*	1 - 150	2,000 mins	8.5p	7p 25p/20p
Business Plus 5,000	£380.00	see notes*	1 - 150	5,000 mins	8.5p	7p 25p/20p
Business Plus 7,500	£560.00	see notes*	1 - 150	7,500 mins	8.5p	7p 25p/20p
Business Plus 10,000	£740.00	see notes*	1 - 200	10,000 mins	8.5p	7p 25p/20p
Business Plus 18,000	£1,319.00	see notes*	5 - 200	18,000 mins	8.5p	7p 25p/20p
Business Plus 25,000	£1,835.00	see notes*	10 - 250	25,000 mins	8.5p	7p 25p/20p
Business Plus 35,000	£2,552.00	see notes*	20 - 350	35,000 mins	8.5p	7p 25p/20p
Business Plus 50,000	£3,635.00	see notes*	20 - 500	50,000 mins	8.5p	7p 25p/20p
Business Use & Pay	£11.50	n/a	n/a	n/a	8.5p / 7p	7p 25p/20p
Data Plan						
GPRS Internet (Data only)	£45 ex VAT	n/a	1	100 MB	29.79p / 8.5p	29.79p/8.5p 34.04p/21.27p

*Group size (ex VAT) 1 £17.50, 2-4 £17.00, 5-14 £16.50, 15-29 £15.50, 30-74 £14.50, 75-200 £13.50. Fax and data calls are charged at a flat rate of 10p per minute.
Business standards is available on all Business Plus plans. All customers will benefit from a line rental discount on the lead handset when signing up to an 18 month, 2 or 3 year contract on any Business Plus plan. 18 month contract discounts of 3.5%, 2 year contract discount of 7%, 3 year contract discount of 15%.
Calls between Orange customers and the sharers or within their talk share group will be free, and will not decrement their inclusive minutes subject to the fair usage policy.

Business Advance Price Plans (all prices exclude VAT)

Bundle price	Monthly charge	Line rental per user / *	Min - Max no. of handsets	Calls between sharers	Orange to Orange	Orange to landlines	X-net
Business Advance Plans							
Business Advance 400	£400.00	£15.00 / £20.00*	2 - 15	0p	7.5p	9.2p	27p
Business Advance 750	£750.00	£15.00 / £20.00*	2 - 20	0p	7p	9p	26.5p
Business Advance 1,000	£1,000.00	£15.00 / £20.00*	2 - 25	0p	6.5p	8.8p	26p
Business Advance 1,500	£1,500.00	£15.00 / £20.00*	2 - 40	0p	6.2p	8.6p	25.5p
Business Advance 2,500	£2,500.00	£15.00 / £20.00*	2 - 70	0p	6p	8.4p	25p
Business Advance 3,500	£3,500.00	£15.00 / £20.00*	2 - 85	0p	5.8p	8.2p	24.5p
Business Advance 5,000	£5,000.00	£15.00 / £20.00*	2 - 125	0p	5.6p	8p	24p
Business Advance 10,000	£10,000.00	£15.00 / £20.00*	2 - 200	0p	5p	7p	23p

*There is a limit on the maximum number of users per bundle depending on bundle size, but additional users can be added on top of those limits for an additional charge of £5 per line. If additional lines exceed the maximum users, all sharers on the plan will be charged £20 not just the additional lines.

Orange Business Price Plans

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Orange Business Price Plan Commissions

Orange Business Plans	12 month contract	18 month contract	24 month contract	36 month contract
Orange Solo - plans				
Orange Solo 400	n/a	**£255.00**	**£305.00**	n/a
Orange Solo 600	n/a	**£310.00**	**£360.00**	n/a
Orange Solo 800	n/a	**£370.00**	**£420.00**	n/a
Orange Venture - plans				
Orange Venture 275	**£360.00**	**£405.00**	**£445.00**	n/a
Orange Venture 400	**£400.00**	**£450.00**	**£500.00**	n/a
Orange Venture 700	**£500.00**	**£540.00**	**£615.00**	n/a
Orange Venture 1,100	**£610.00**	**£665.00**	**£750.00**	n/a
Orange Venture 1,650	**£775.00**	**£835.00**	**£925.00**	n/a
Orange Venture 2,500	**£1,025.00**	**£1,090.00**	**£1,215.00**	n/a
Orange Venture 3,400	**£1,440.00**	**£1,545.00**	**£1,700.00**	n/a
Orange Venture Sharers	**£180.00**	**£260.00**	**£295.00**	n/a
Orange Momentum - plans				
Orange Momentum 2,500	**£1,355.00**	n/a	**£1,565.00**	**£1,710.00**
Orange Momentum 4,500	**£2,020.00**	n/a	**£2,280.00**	**£2,490.00**
Orange Momentum 7,000	**£2,860.00**	n/a	**£3,225.00**	**£3,505.00**
Orange Momentum 10,000	**£3,930.00**	n/a	**£4,360.00**	**£4,725.00**
Orange Momentum 12,500	**£4,460.00**	n/a	**£4,910.00**	**£5,325.00**
Orange Momentum 15,000	**£5,280.00**	n/a	**£5,760.00**	**£6,240.00**
Orange Momentum 20,000	**£6,370.00**	n/a	**£6,910.00**	**£7,495.00**
Orange Momentum 30,000	**£10,760.00**	n/a	**£11,710.00**	**£12,670.00**
Orange Momentum 45,000	**£15,240.00**	n/a	**£16,410.00**	**£17,755.00**
Orange Momentum Sharers	**£170.00**	n/a	**£295.00**	**£325.00**

ATUK reserve the right to withhold the high talk plan commission for up to 120 days. Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory.

Orange Business Plan Re-sign Commissions

Orange Business Plans	12 month contract	12 month No handset	18 month contract	24 month contract	36 month contract	Small Business 12 month contract with promo offer, no new handset
Orange Solo - plans						
Orange Solo 400	**£105.00**	**£125.00**	**£155.00**	**£205.00**	n/a	**£30.00**
Orange Solo 600	**£135.00**	**£155.00**	**£195.00**	**£245.00**	n/a	**£35.00**
Orange Solo 800	**£165.00**	**£185.00**	**£235.00**	**£285.00**	n/a	**£40.00**
Orange Venture - plans						
Orange Venture 275	**£105.00**	**£125.00**	**£155.00**	**£205.00**	n/a	**£30.00**
Orange Venture 400	**£135.00**	**£155.00**	**£195.00**	**£245.00**	n/a	**£35.00**
Orange Venture 700	**£200.00**	**£220.00**	**£270.00**	**£320.00**	n/a	**£40.00**
Orange Venture 1,100	**£200.00**	**£220.00**	**£270.00**	**£320.00**	n/a	**£60.00**
Orange Venture 1,650	**£200.00**	**£220.00**	**£270.00**	**£320.00**	n/a	**£60.00**
Orange Venture 2,500	**£225.00**	**£245.00**	**£295.00**	**£345.00**	n/a	**£60.00**
Orange Venture 3,400	**£225.00**	**£245.00**	**£295.00**	**£345.00**	n/a	**£60.00**
Orange Venture Sharers	**£195.00**	**£215.00**	**£215.00**	**£235.00**	n/a	**£15.00**
Orange Momentum - plans						
Orange Momentum 2,500	**£225.00**	**£245.00**	n/a	**£345.00**	**£395.00**	**£60.00**
Orange Momentum 4,500	**£235.00**	**£245.00**	n/a	**£355.00**	**£405.00**	**£60.00**
Orange Momentum 7,000	**£265.00**	**£245.00**	n/a	**£385.00**	**£435.00**	**£60.00**
Orange Momentum 10,000	**£275.00**	**£245.00**	n/a	**£395.00**	**£445.00**	**£60.00**
Orange Momentum 12,500	**£285.00**	**£245.00**	n/a	**£405.00**	**£455.00**	**£60.00**
Orange Momentum 15,000	**£305.00**	**£245.00**	n/a	**£425.00**	**£475.00**	**£60.00**
Orange Momentum 20,000	**£325.00**	**£245.00**	n/a	**£445.00**	**£495.00**	**£60.00**
Orange Momentum 30,000	**£345.00**	**£245.00**	n/a	**£465.00**	**£515.00**	**£60.00**
Orange Momentum 45,000	**£385.00**	**£245.00**	n/a	**£505.00**	**£555.00**	**£60.00**
Orange Momentum Sharers	**£195.00**	**£215.00**	n/a	**£235.00**	**£255.00**	**£15.00**

Orange Business Price Plans

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Orange Solo (all prices exclude VAT)

Orange Solo	Line rental	Inclusive minutes 18 / 24 month	Inclusive texts	Out of bundle rates	Extra benefits
Orange Solo 400	£30.00	400 / 600	Unlimited	On net 10p	Free Orange Care plus 1MB Mobile internet browsing
Orange Solo 600	£35.00	600 / 900	50	X-net 25p	Free Orange Care plus 2MB Mobile internet browsing
Orange Solo 800	£40.00	800 / 1200	200	Landlines 10p	Free Orange Care, Free IB, Free calls to answerphone plus 3MB Mobile internet browsing

One month roll over of minutes and texts on £35 / £40 Solo plans.Free missed call alerts. Dedicated business customer services. Free Orange care.

Orange Venture (all prices exclude VAT)

Orange Venture	Line rental	Maximum Sharers	Inclusive minutes 12 / 18 / 24 month	Out of bundle rates	Extra benefits
Orange Venture 275	£28.00	2	275 / 330 / 385		Free Orange Care (18/24 month only)
Orange Venture 400	£35.00	5	400 / 480/ 560	On net 18p	Free IB
Orange Venture 700	£50.00	5	700 / 840 / 980	X-net 18p	Unlimited calls between sharers
Orange Venture 1100	£70.00	10	1100 / 1320 / 1540	Landlines 18p	
Orange Venture 1650	£90.00	10	1650 / 1980 / 2310	Voicemail free	
Orange Venture 2500	£125.00	10	2500 / 3000 / 3500		
Orange Venture 3400	£165.00	10	3400 / 4080 / 4760		

Sharers charged at £15.00. Free Orange Answer phone. One month roll over of minutes. Dedicated business customer services. Free Orange Care on 18 / 24 month plans.

Orange Momentum (all prices exclude VAT)

Orange Momentum	Line rental	Min - Max sharers	Inclusive minutes 12 months	Inclusive minutes 24 & 36 months	Out of bundle rates
Orange Momentum 2500	£155.00	5 to 30	2500	2750 or 2500*	On net 6p
Orange Momentum 4500	£285.00	5 to 50	4500	5000 or 4500*	X-net 24p
Orange Momentum 7000	£425.00	5 to 100	7000	7750 or 7000*	Landlines 6p
Orange Momentum 10000	£625.00	5 to 200	10000	11500 or 10000*	Voicemail free
Orange Momentum 12500	£775.00	10 to 200	12500	14375 or 12500*	
Orange Momentum 15000	£975.00	10 to 250	15000	17250 or 15000*	
Orange Momentum 20000	£1,250.00	10 to 300	20000	25000 or 20000*	
Orange Momentum 30000	£2,000.00	10 to 350	30000	37500 or 30000*	
Orange Momentum 45000	£3,000.00	10 to 400	45000	56000 or 45000*	

Sharers are charged at £12.50.

*choice of added value – 25% extra any network anytime minutes or unlimited Orange to Orange calls. Free Orange Answer phone. Free itemised billing. Unlimited calls and texts between sharers. One month roll over of minutes. Free Orange Care on 24 / 36 month plans.

Orange Re-sign Commissions

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Re-sign Commissions

There are five Re-sign Investment Classes, calculated on how much the customer has spent in the last six months, the length of time since the start of their last agreement and their contract type.
Each customer will fall into one of the five classes, which will then determine the level of commission payable to yourselves.

The freephone trade support line and the sub-dealer line 0161 380 0152 enables you to input your connector code and use the automated service to get your customer's re-sign fee and UIC, which translates into the commission. The prices given are subject to the customer's eligibility to re-sign and are valid only on the day that they're quoted.

Consumer Re-signs with New Handset

Customer investment class	Band 1	Band 2	Band 3	Band 4	Band 5
Consumer 12 month upgrade	£30.00	£45.00	£80.00	£95.00	£110.00
Consumer 18 month upgrade	£35.00	£75.00	£120.00	£165.00	£205.00

• Handset plus discount on existing line rental or Handset plus migration to new 12 month animal plan.

Small Business Re-signs with New Handset

Handset re-signs for customers with 1 - 49 employees	Sharer Band/ Band 1	Band 2	Band 3	Band 4	Band 5
Small Business 12 month upgrade	£70.00	£105.00	£155.00	£210.00	£280.00
Small Business 18 month upgrade	£90.00	£125.00	£205.00	£245.00	£340.00
Small Business 24 month upgrade	£170.00	£175.00	£205.00	£275.00	£375.00
Small Business 36 month upgrade	£175.00	£180.00	£240.00	£305.00	£435.00

Corporate Re-signs for customers with 50+ employees

	RE-SIGN AND CONTRACT RENEWAL					SMALL BUSINESS
Business talkplans	Standard re-sign with new handset	Standard re-sign with promotion no new handset	18 month contract, promotion and new handset	24 month contract, promotion and new handset	36 month contract, promotion and new handset	12 month contract with promotional offer, no new handset
Business Plus 120	£105.00	£125.00	£155.00	£205.00	£255.00	£25.00
Business Plus 200	£105.00	£125.00	£155.00	£205.00	£255.00	£30.00
Business Plus 400	£165.00	£185.00	£235.00	£285.00	£335.00	£40.00
Business Plus 700	£200.00	£220.00	£270.00	£320.00	£370.00	£40.00
Business Plus 1000	£200.00	£220.00	£270.00	£320.00	£370.00	£60.00
Business Plus 2000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 5000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 7500	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 10000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 18000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 25000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 35000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Plus 50000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Use & Pay	£65.00	£85.00	£145.00	£165.00	£185.00	£85.00
Corporate Sharers	£195.00	£215.00	£215.00	£235.00	£255.00	£85.00
Small Business Sharers	£195.00	£215.00	£215.00	£235.00	£255.00	£15.00
Legacy Plans	per equivalent Business Plus commission based on line rental					
Business Advance 400	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 750	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 1000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 1500	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 2500	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 3500	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 5000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance 10000	£225.00	£245.00	£295.00	£345.00	£395.00	£60.00
Business Advance Sharers	£195.00	£215.00	£215.00	£235.00	£255.00	as per Small Business sharers

Customers have the option to take a 24 or 36 month contract. If the customer chooses one of these options, they will benefit from either a 7% or 15% discount off their monthly line rental but will be unable to change their talk plan for periods of 12 or 18 months respectively.

Orange OVP Commissions

Orange OVP Price Plans and Commissions

vodafone

OVP tariff	New connection commission	Re-signs: Handset re-signs for business customers with 1-49 employees	Re-signs: Handset re-signs for business customers with 50+ employees	Re-signs: Handset re-signs for business customers with 50+ employees	Re-signs: Corporate handset re-sign	London bonus £25*
		Standard 12/18 month contract with promo#	Standard 12 month re-signs	18 month contract promo and new handset#	12 month contract renewal with promo offer, no new handset	
Sharetime 750	**£295.00**		**£180.00**			Y
Sharetime 1250	**£380.00**		**£180.00**			Y
Sharetime 2500	**£700.00**		**£180.00**			Y
Sharetime 5000	**£1,625.00**		**£180.00**	Per equivalent	Per equivalent	Y
Sharetime 8000	**£2,350.00**	Per re-signs	**£180.00**	Business Plus	Business Plus	Y
Sharers	**£80.00**	investment class	per talkplan	commission based	commission based	N
Businesstime 200	**£154.00**	banding	**£180.00**	on line rental	on line rental	N
Businesstime 300	**£200.00**		**£180.00**			N
Businesstime 450	**£250.00**		**£180.00**			N
Businesstime 800	**£340.00**		**£180.00**			N
Businesstime 1200	**£420.00**		**£180.00**			N

O2

OVP tariff	New connection commission	Standard 12/18 month contract with promo#	Standard 12 month re-signs	18 month contract promo and new handset#	12 month contract renewal with promo offer, no new handset	London bonus £25*
2000 Best for Business	**£760.00**	Per re-signs investment class banding	**£180.00**	Per equivalent	Per equivalent	N
5000 Best for Business	**£1,734.00**		**£180.00**	business plus	business plus	N
10000 Best for Business	**£3,214.00**		**£180.00**	commission based	commission based	N
Max 1500 Best for Business	**£510.00**		**£180.00**	on line rental	on line rental	N
Sharers	**£80.00**		per talkplan	See notes below^	See notes below^	

Figures in bold include this months promotional bonus. *London bonus payable on customers connecting to a £30+ price plan whos billing address is within the M25. Not available on Business or Sharer connections.
Please note, in addition to the standard re-sign, customers can take advantage of a 12-month contract renewal with promotional offer and not renew their handset, or subscribe to an 18-month contract, take advantage of the main network promotion and re-sign their handset.
#These commissions will only become payable if the connecting retailer re-signs an eligible customer to a eligible Orange promotion.
OVP business customers will benefit from free Business Customer Services but will not receive other elements of Business Standards: mid-contract tariff review, free Orange Care, free Answer Phone retrieval (unless the OVP plan specifically provides free Answer Phone retrieval) or free calls between sharers (unless the OVP plan specifically provides free calls between sharers).

Microsoft Mobile Email

Plan	Charge - with voice	Charge - data only	inclusive MB	Commission with voice	Commission data only
Microsoft Basic	£6.50	£16.50	10	**£10.00**	**£50.00**
Microsoft Standard	£12.00	£22.00	30	**£20.00**	**£70.00**
Microsoft Max	£25.00	£35.00	200	**£50.00**	**£120.00**
Microsoft Modem	£55.00	£65.00	unlimited	**£100.00**	**£200.00**

Prices shown exclude VAT.

Orange Pay as you Go Commissions

AVENIR TELECOM

orange™

Orange Pay as you Go (all prices exclude VAT)

Equipment	Net trade price	Commission^
2G handsets and commissions		
LG KE970 (Shine) New Reduced	£131.35	£36.81
LG KP202 New	£38.34	£26.66
Nokia 3110 New Reduced	£63.29	£40.71
Nokia 6300 New Reduced	£87.87	£53.13
Sagem MY202C Reduced	£29.35	£23.02
Sagem MY411X New	£39.05	£29.83
Samsung D900i Reduced	£99.43	£56.07
Samsung C120 New	£27.42	£26.58
Samsung C140 New	£26.32	£21.68
Samsung C300 Reduced	£35.56	£26.44
Samsung E390 Reduced	£63.66	£42.34
Samsung E420 - Lilly - New	£45.91	£36.09
Samsung X830 Reduced	£92.69	£50.31
Sony Ericsson K550i Reduced	£79.44	£39.89
Sony Ericsson W200i New	£45.40	£33.82
LG KG800 Reduced	£70.21	£47.26
Motorola V3i	£85.33	£17.67
Motorola W375 black / pink Reduced	£40.05	£34.27
Motorola V235	£40.12	£34.58
Nokia 1600	£30.21	£14.79
Nokia 2610 Reduced	£27.15	£25.35
Nokia 5200 Reduced	£54.46	£36.54
Nokia 5500	£97.87	£49.13
Nokia 7373 pink Reduced	£87.87	£53.13
Sagem MY201x	£26.35	£21.84
Samsung E370 pink	£63.01	£39.49
Samsung E900 Reduced	£85.48	£42.52
Samsung D900 Reduced	£121.56	£33.44
Sony Ericsson K310i	£38.83	£28.86
Sony Ericsson W300 Reduced	£61.86	£34.39
Sony Ericsson W810i black	£81.44	£48.74
Sony Ericsson W810i white	£85.88	£44.30
Sony Ericsson W850i Reduced	£118.04	£41.96
Sony Ericsson K510i	£50.90	£34.10
Sony Ericsson K510i red / Fashion	£44.21	£4.40
Sony Ericsson K750i	£67.79	£36.49
3G handsets and commissions		
Motorola Moto KRZR K1 New	£115.51	£30.74
Sony Ericsson K610i Reduced	£91.03	£18.80
Sony Ericsson K800i Reduced	£100.26	£59.74
Sony Ericsson K810i Reduced	£125.61	£51.39
Nokia 6233 black / white Reduced	£96.03	£40.97
Sony Ericsson Z610i Reduced	£96.03	£40.97

Pay as you Go handsets

All Pay as you Go handsets are sold on a net price basis. The commissions detailed alongside are those that are valid for activations in this month only and have been used to subsidise the trade price.

^Please note if the handset is not connected it will be subject to the unconnected commissions reclaim policy where a handset that remains unconnected 60 days after sale will have the connection commission reclaimed by ATUK from the dealer.

You can now re-sign your PAYG customers to a higher value phone (£99+). Customers still benefit from the PAYG promotions.

Please note that there are specific trading terms for pre-pay through ATUK. These cover both gross and net pricing and by trading any pre-paid goods through ATUK you are deemed to accept these terms and conditions. Full terms and conditions are available on request. N.B. All prices exclude VAT.

Due to the Orange policy of paying commission on activation date, ATUK reserves the right to raise an invoice for equipment that has previously been paid for, but which remains unconnected at a time where Orange reduce the commission on activation.

Orange reserves the right to clawback commission in respect of Pay as you Go connections where a 2nd top-up is not undertaken within 120 days of connections. Where this occurs ATUK reserve the right to pass this clawback charge onto the dealer.

3 Update

For further information on 3 and the services they offer, please visit www.three.co.uk

‘For Life’ offers

The ‘For Life’ promotions that launched last month from 3 offer exceptional value for the life of the customers contract.
The £15 Talker plan will continue to appeal to the top end of the PAYG market / lower monthly line rental contract market.
The £20 Talker plan (based on the Talk & Text 600 plan) gives staff a clear up-sell path for customers who talk more than they text, from £15 - £20 - £28 a month.

- £15 Talker - 250 minutes & 50 texts
- £20 Talker - 500 minutes & 100 texts (£20 Talker based upon Talk & Text 600, usual price £30) offering £10 monthly discount for life. Offer available until 30/06/07.
- £15 Texter - 600 texts & 75 minutes
- £20 Texter - 1000 texts & 100 minutes (anytime, any network voice / 3-to-3 video)
- £28 Talker - 750 minutes & 150 texts £28 Talker based upon Talk & Text 900 (usual price £40) offering £12 monthly discount for life.

50% Extra minutes offer on Business 600 and Business 900 plans

Customers connecting to Business 600 and Business 900 plans (formally known as Mobile Office) will receive 50% extra minutes for the life of their contract. This offer is available to new business customers connecting between 12th July and 31st August 2007.

Earn an Extra £100 on 3G Datacard

Great news. Effective from 29th June and applicable to the end of July, 3 have increased the promotional bonus available on the 3G Datacard plans by £100. 3G Datacards are only available on Web & Office 100, 256, 1GB & Casual price plans. Please refer to page 15 for details on price plans and commissions.

Business Plan name changes

Effective from 12th July 2007, 3 change the names of their business price plans as follows:

- Mobile Office 600 and 900 will be referred to as Business 600 and 900
- Mobile Office Flat Rate will be referred to as Business Flat Rate
- Mobile Office Flat Rate & Mail will be referred to Business Flat Rate & Mail
- Office Share will be referred to as Business Share

The Web & Office plans will be referred to as Data plans and the Web & Mail Share 3GB remains the same, as does ‘Sharer member’ name.

Add Internet Unlimited (X-Series name change)

£5 monthly fee gives your customers unlimited Internet browsing, unlimited file downloads and unlimited use of existing ISP email account. Unlimited searching on the Internet via Yahoo! Search is included in the £5 fee. Add Internet Unlimited is subject to Fair Use Policy of 1GB. 1 month minimum term (reduced from 6 months).

Add TV Channels

£5 per month for unlimited access to all these channels:
ITV 1, BBC One London, BBC One Northern Ireland, BBC One Scotland, BBC One Wales, BBC News 24, BBC Three, Kiss, FHM TV, MTV Trax, MTV Snax, Nickelodeon, VidZone, Paramount Comedy, 6 Degrees, Zone Reality, The National Geographic Channel, Kerrang, ITN, Geek TV and AardmanAnimations.
1 month minimum term (reduced from 6 months)

Half Price Line Rental

This great value for money promotion has been extended for June connections however is only available on selected price plans and handsets. Customers will receive up to six months half price line rental when connecting to Video & Talk & Text 700 / 1000 / 1300 and 2600. Customers will benefit from the promotional offer for three months on a 12 month contract and six months on an 18 month contract. Terms and conditions apply.

Direct Debit only policy

3 implemented a Direct Debit only policy for post-pay customers on the 7th December 2006. Under this policy, any failure to register a post-pay customer without setting up a direct debit instruction will amount to a breach of the customer registration process. 3 will no longer pay commissions on post-pay customers registered without valid bank account and sort code details.
3 instigated this change in registration policy to help further improve the overall quality of the business dealers and the network do together.

Key contact numbers for 3

Tele Registrations 0870 7330500 option 1
Sprint Referrals 0845 3550440
Re-signs 0870 7330500 option 2
Customer Services 0870 7330333 / 333 on handset
14 Day Moneyback 0870 7330500 option 4
28 Day Fault Exchange 0870 7330500 option 6
Credit Registration 0845 3550320
Business Credit Registration 0870 7330322
3 Dealer Support 0845 3550357
E-Learning Hotline 0208 8750882

E-Learning Website www.3sellerelearning.co.uk/login.asp
3Seller Central www.three.co.uk/resellerlogin.omp
Sprint https://registration.three.co.uk:16120/3registration/

AVENIR TELECOM

3 Consumer Price Plan Commissions - New Connections

		Talker / Texter Plans					Video & Talk & Text Plans				
Handset	Cost	£15 Talker	£15 Texter	£20 Talker	£20 Texter	£28 Talker	V&T&T 350	V&T&T 700	V&T&T 1100	V&T&T 1300	V&T&T 2600
LG U300	£189.00	£174.00	£174.00	£224.00	£234.00	£215.00	£277.00	£274.00	£180.00	£205.00	£265.00
LG U400 Refurb	£174.00	£198.00	£198.00	£228.00	£238.00	£268.00	£200.00	£254.00	£270.00	£295.00	£355.00
LG U830	£210.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
LG U830 Refurb	£170.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
LG U8330 Refurb	£ 90.00	£145.00	£145.00	£175.00	£185.00	£215.00	£240.00	£295.00	£270.00	£295.00	£355.00
LG U8380	£183.65	£145.00	£145.00	£175.00	£185.00	£215.00	£309.00	£364.00	£270.00	£295.00	£355.00
LG U8380 Refurb	£158.65	£145.00	£145.00	£175.00	£185.00	£215.00	£309.00	£364.00	£270.00	£295.00	£355.00
LG U880	£187.00	£173.00	£173.00	£203.00	£213.00	£243.00	£255.00	£365.00	£270.00	£295.00	£355.00
LG U880 Pink	£187.00	£173.00	£173.00	£203.00	£213.00	£243.00	£255.00	£365.00	£270.00	£295.00	£355.00
LG U880 Pink Refurb	£162.00	£182.00	£182.00	£212.00	£222.00	£252.00	£255.00	£345.00	£270.00	£295.00	£355.00
LG U880 Refurb	£162.00	£182.00	£182.00	£212.00	£222.00	£252.00	£255.00	£345.00	£270.00	£295.00	£355.00
LG U890	£187.00	£145.00	£145.00	£175.00	£185.00	£215.00	£365.00	£362.00	£270.00	£295.00	£355.00
LG U890 Refurb	£162.00	£245.00	£245.00	£275.00	£285.00	£315.00	£350.00	£327.00	£270.00	£295.00	£355.00
Motorola E1070	£130.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£270.00	£270.00	£295.00	£355.00
Motorola E1070 Refurb	£100.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£270.00	£270.00	£295.00	£355.00
Motorola V3XX	£217.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6120	£140.00	£159.00	£159.00	£165.00	£175.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6120 Refurb	£115.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6151	£108.00	£145.00	£145.00	£175.00	£185.00	£235.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6151 Refurb	£ 78.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6233	£173.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6233 Refurb	£143.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Nokia 6280	£193.00	£145.00	£145.00	£175.00	£185.00	£215.00	£205.00	£290.00	£300.00	£325.00	£385.00
Nokia 6280 Refurb	£170.00	£145.00	£145.00	£175.00	£185.00	£215.00	£290.00	£345.00	£270.00	£295.00	£355.00
Nokia 6288	£153.00	£177.00	£177.00	£203.00	£213.00	£243.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6288 Refurb	£123.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Nokia E61	£230.00	£225.00	£225.00	£255.00	£265.00	£295.00	£255.00	£310.00	£350.00	£375.00	£435.00
Nokia E61 Refurb	£200.00	£225.00	£225.00	£255.00	£265.00	£295.00	£255.00	£310.00	£350.00	£375.00	£435.00
Nokia E61 + TomTom	£320.00	£225.00	£225.00	£255.00	£265.00	£385.00	£255.00	£310.00	£350.00	£375.00	£435.00
Nokia E65	£237.00	£70.00	£70.00	£100.00	£110.00	£255.00	£175.00	£200.00	£255.00	£195.00	£255.00
Nokia N73	£260.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia N73 Refurb	£230.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia N80 Refurb	£289.00	£145.00	£145.00	£175.00	£185.00	£215.00	£215.00	£370.00	£270.00	£295.00	£355.00
Sony Ericsson K610i	£169.00	£204.00	£204.00	£234.00	£244.00	£294.00	£275.00	£280.00	£270.00	£295.00	£355.00
Sony Ericsson K610i Refurb	£149.00	£145.00	£145.00	£175.00	£185.00	£215.00	£194.00	£279.00	£270.00	£295.00	£355.00
Sony Ericsson K800i	£240.00	£222.00	£222.00	£252.00	£262.00	£312.00	£175.00	£265.00	£270.00	£295.00	£355.00
Sony Ericsson K800i Refurb	£209.00	£145.00	£145.00	£175.00	£185.00	£215.00	£206.00	£311.00	£270.00	£295.00	£355.00
Sony Ericsson W660i	£160.00	£159.00	£159.00	£165.00	£175.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W660i Refurb	£135.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W850i	£239.00	£167.00	£167.00	£197.00	£207.00	£237.00	£205.00	£260.00	£300.00	£325.00	£385.00
Sony Ericsson W850i Refurb	£189.00	£145.00	£145.00	£175.00	£185.00	£215.00	£205.00	£260.00	£270.00	£295.00	£355.00
Sony Ericsson W880i	£263.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W880i Refurb	£238.00	£145.00	£145.00	£175.00	£185.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson Z610i	£175.00	£184.00	£184.00	£214.00	£224.00	£254.00	£195.00	£250.00	£290.00	£315.00	£375.00
Sony Ericsson Z610i Refurb	£145.00	£145.00	£145.00	£175.00	£185.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00

Key: V, T&T = Video, Talk & Text.

For 18 month contract connections, you will receive an additional £10 bonus on top of the standard commission. Commission figures above include sim refund, price plan bonus, promotional bonus and the Direct Debit bonus of £40.

AVENIR TELECOM

3 Business Price Plan Commissions - New Connections

Handset	Price	Business 600	Business 900	Business Flat Rate	Business Flat Rate & Mail	Business Share 1000	Business Share 2000	Business Share 3000	Business Share 4000	Per User (Add Handset)	Web & Mail Share
LG U300	£189.00	£160.00	£180.00	£180.00	£190.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U400 Refurb	£174.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U830	£210.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U830 Refurb	£170.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8330 Refurb	£ 90.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8380	£183.65	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8380 Refurb	£158.65	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Pink	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Pink Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U890	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U890 Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola E1070	£130.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola E1070 Refurb	£100.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6120	£140.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6120 Refurb	£115.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6151	£108.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6151 Refurb	£ 78.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6233	£173.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6233 Refurb	£143.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280	£193.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280 Refurb	£170.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6288	£153.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6288 Refurb	£123.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61	£230.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61 Refurb	£200.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61 + TomTom	£320.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E65	£237.00	£150.00	£170.00	£170.00	£180.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N73	£260.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N73 Refurb	£230.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N80 Refurb	£289.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K610i	£169.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K610i Refurb	£149.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K800i	£240.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K800i Refurb	£209.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W660i	£160.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W660i Refurb	£135.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W850i	£239.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W850i Refurb	£189.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W880i	£263.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W880i Refurb	£238.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson Z610i	£175.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson Z610i Refurb	£145.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00

Commission figures above include sim refund, price plan bonus, promotional bonus and Direct Debit bonus of £40.
For 18 month contract connections, you will receive an additional £10 bonus based on the price plan. Business Share plan connections on 18 month contracts will receive an addition £25 bonus. For 24 month contract connections you will receive an additional £50 bonus (excludes Data Casual) based on the price plan. Business Share plan connections on 24 month contracts will receive an addition £100 bonus.

AVENIR TELECOM

3 Consumer Price Plans (all prices include VAT)

Price plan	Line rental	Voice minutes	Video minutes	Text messages	Picture messages	Video messages	Inclusive downloads
Off Peak 1000	£20.00	1000 o/p mins	-	-	-	-	n/a
£20 Texter^	£20.00	100 mins		1000	-	-	-
£20 Talker^	£20.00	500 mins	-	100	-	-	n/a
£28 Talker^	£28.00	750 mins	-	150	-	-	n/a
£15 Talker	£15.00	250	-	50	-	-	n/a
£15 Texter^	£15.00	75 mins		600	-	-	n/a
Video & Talk & Text 350	£25.00	200 mins	25	100	25 VMS / MMS		£5
Video & Talk & Text 700	£35.00	400 mins	25	250	25 VMS / MMS		£5
Video & Talk & Text 1100	£45.00	600 mins	50	400	50 VMS / MMS		£5
Video & Talk & Text 1300	£60.00	1000 mins	50	150	50	50	£20 + 25 emails
Video & Talk & Text 2600	£100.00	2000 mins	100	300	100	100	£40 + 50 emails

Charges outside bundle 3 to 3 & voicemail 5p, UK Landlines 10p, X-network 25p, Video Call 50p per minute, Text-10p per message, Picture-25p per message, Video-25p per message, Content-Dependent on event. Off peak is between 7pm to 7am weekdays and anytime at weekends. Off peak 1000 call charges - Peak rate 35p, Off peak calls to landlines and 3 mobiles 5p, Off peak calls to other mobiles 35p.

^£15 Texter based upon Direct Text 675. £20 Texter based upon Student promotion. Minutes bundle can be used on anytime, any network voice calls or 3 to 3 UK video calling. £20 Talker based upon Talk & Text 600 (usual price £30) offering £10 monthly discount for life.£28 Talker based upon Talk & Text 900 (usual price £40) offering £12 monthly discount for life.

Business / Business Flat Rate Plans (all prices exclude VAT)

Price plan	Line rental	Fixed line	On net	Off net	Text msgs.	MMS msgs.	Data
Business Flat Rate	£11.00	6p	6p	20p	8p	20p	£1.00
Business Flat Rate + Mobile Mail	£13.13	6p	6p	20p	8p	20p	£1.00
Business 600 + 100 Text	£25.53	8.51p	8.51p	21.28p	8.51p	21.28p	-
Business 900 + 150 Text	£34.04	8.51p	8.51p	21.28p	8.51p	21.28p	-

Customers will receive 10% off monthly access fee when signing a 24 month contract.

Business Share Plans (all prices exclude VAT)

Price plan	Line rental	Max no. of handsets	Line rental sharer member fee	Inclusive allowance				
				Mins	*or*	SMS	*or*	Internet
Business Share 1000	£34.00	5	£15.00	1000	*or*	2000	*or*	500
Business Share 2000	£74.00	10	£15.00	2000	*or*	4000	*or*	1000
Business Share 3000	£114.00	15	£15.00	3000	*or*	6000	*or*	1500
Business Share 4000	£154.00	20	£15.00	4000	*or*	8000	*or*	2000
Web & Mail Share	£84.00	5	£15.00	3Gb				

Out of bundle charges: sharers - 3to3 Free. Xnet 16p. UK landline 16p. Text 8p. MMS 21.28p. VMS 42.55p.
Each and every member will pay the £15 monthly Sharer member fee (including lead handsets).
If credit check permits business customers more than maximum number of handsets, a second registration will need to be completed through sprint (separate account). Add Ons are added at sharer level not parent level. Customers will receive 10% off monthly access fee when signing a 24 month contract.

3 SIM Cards

SIM card	Cost
Post pay SIM card	£10.00

3 Add Ons (all prices include VAT)

Add+Ons	Bundle cost	Bonus
Add Text 75	£5.00	**£10.00**
Add Text 200	£10.00	**£20.00**
Add Text 500	£20.00	**£30.00**
Add Text 1000	£40.00	**£50.00**
Add TV Channels	£5.00	**£10.00**
Add Sport	£5.00	**£15.00**
Video Pack	£5.00	**£10.00**
Add Mobile Email	£2.50	**£10.00**
Add Mobile Office Mail	£5.00	**£20.00**
Add Internet 10	£2.50	**£5.00**
Add Internet Unlimited	£5.00	**£7.50**
Add International Call Saver	£15.00	**£10.00**
Add Music Club	£5.00	**£10.00**

3 Consumer Re-sign Commissions

AVENIR TELECOM

3 Re-sign Package

In order for customers to re-sign they must be post-pay customers who have completed 11 months of their contract.

3 Consumer Re-sign Commissions

		Talker/ Texter Plans					Video & Talk & Text				
Handset	Cost	£15 Talker	£15 Texter	£20 Talker	£20 Texter	£28 Talker	V&T&T 350	V&T&T 700	V&T&T 1100	V&T&T 1300	V&T&T 2600
LG U300	£189.00	£164.00	£164.00	£214.00	£224.00	£205.00	£267.00	£264.00	£170.00	£195.00	£255.00
LG U400 Refurb	£174.00	£188.00	£188.00	£218.00	£228.00	£258.00	£190.00	£244.00	£260.00	£285.00	£345.00
LG U830	£210.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
LG U830 Refurb	£170.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
LG U8330 Refurb	£ 90.00	£135.00	£135.00	£165.00	£175.00	£205.00	£230.00	£285.00	£260.00	£285.00	£345.00
LG U8380	£183.65	£135.00	£135.00	£165.00	£175.00	£205.00	£299.00	£354.00	£260.00	£285.00	£345.00
LG U8380 Refurb	£158.65	£135.00	£135.00	£165.00	£175.00	£205.00	£299.00	£354.00	£260.00	£285.00	£345.00
LG U880	£187.00	£163.00	£163.00	£193.00	£203.00	£233.00	£245.00	£355.00	£260.00	£285.00	£345.00
LG U880 Pink	£187.00	£163.00	£163.00	£193.00	£203.00	£233.00	£245.00	£355.00	£260.00	£285.00	£345.00
LG U880 Pink Refurb	£162.00	£172.00	£172.00	£202.00	£212.00	£242.00	£245.00	£335.00	£260.00	£285.00	£345.00
LG U880 Refurb	£162.00	£172.00	£172.00	£202.00	£212.00	£242.00	£245.00	£335.00	£260.00	£285.00	£345.00
LG U890	£187.00	£135.00	£135.00	£165.00	£175.00	£205.00	£355.00	£352.00	£260.00	£285.00	£345.00
LG U890 Refurb	£162.00	£235.00	£235.00	£265.00	£275.00	£305.00	£340.00	£317.00	£260.00	£285.00	£345.00
Motorola E1070	£130.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£260.00	£260.00	£285.00	£345.00
Motorola E1070 Refurb	£100.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£260.00	£260.00	£285.00	£345.00
Nokia 6120	£140.00	£149.00	£149.00	£155.00	£165.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6120 Refurb	£115.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6151	£108.00	£135.00	£135.00	£165.00	£175.00	£225.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6151 Refurb	£ 78.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6233	£173.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
Nokia 6233 Refurb	£143.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Nokia 6280	£193.00	£135.00	£135.00	£165.00	£175.00	£205.00	£195.00	£280.00	£290.00	£315.00	£375.00
Nokia 6280 Refurb	£170.00	£135.00	£135.00	£165.00	£175.00	£205.00	£280.00	£335.00	£260.00	£285.00	£345.00
Nokia 6288	£153.00	£167.00	£167.00	£193.00	£203.00	£233.00	£185.00	£240.00	£280.00	£305.00	£365.00
Nokia 6288 Refurb	£123.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Nokia E61	£230.00	£215.00	£215.00	£245.00	£255.00	£285.00	£245.00	£300.00	£340.00	£365.00	£425.00
Nokia E61 Refurb	£200.00	£215.00	£215.00	£245.00	£255.00	£285.00	£245.00	£300.00	£340.00	£365.00	£425.00
Nokia E65	£237.00	£60.00	£60.00	£90.00	£100.00	£245.00	£165.00	£190.00	£245.00	£185.00	£245.00
Nokia N73	£260.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia N73 Refurb	£230.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia N80 Refurb	£289.00	£135.00	£135.00	£165.00	£175.00	£205.00	£205.00	£360.00	£260.00	£285.00	£345.00
Sony Ericsson K610i	£169.00	£194.00	£194.00	£224.00	£234.00	£284.00	£265.00	£270.00	£260.00	£285.00	£345.00
Sony Ericsson K610i Refurb	£149.00	£135.00	£135.00	£165.00	£175.00	£205.00	£184.00	£269.00	£260.00	£285.00	£345.00
Sony Ericsson K800i	£240.00	£212.00	£212.00	£242.00	£252.00	£302.00	£165.00	£255.00	£260.00	£285.00	£345.00
Sony Ericsson K800i Refurb	£209.00	£135.00	£135.00	£165.00	£175.00	£205.00	£196.00	£301.00	£260.00	£285.00	£345.00
Sony Ericsson W660i	£160.00	£149.00	£149.00	£155.00	£165.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W660i Refurb	£135.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W850i	£239.00	£157.00	£157.00	£187.00	£197.00	£227.00	£195.00	£250.00	£290.00	£315.00	£375.00
Sony Ericsson W850i Refurb	£189.00	£135.00	£135.00	£165.00	£175.00	£205.00	£195.00	£250.00	£260.00	£285.00	£345.00
Sony Ericsson W880i	£263.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W880i Refurb	£238.00	£135.00	£135.00	£165.00	£175.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson Z610i	£175.00	£174.00	£174.00	£204.00	£214.00	£244.00	£185.00	£240.00	£280.00	£305.00	£365.00
Sony Ericsson Z610i Refurb	£145.00	£135.00	£135.00	£165.00	£175.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00

Key: V, T&T = Video, Talk & Text.

For 18 month contract connections, you will receive an additional £10 bonus on top of the standard commission. The commission figures above include the Direct Debit bonus of £40.

3 Business Re-sign Commissions

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3 Business Re-sign Commissions

Handset	Price	Business 600	Business 900	Business Flat Rate	Business Flat Rate & Mail	Business Share 1000	Business Share 2000	Business Share 3000	Business Share 4000	Per User (Add Handset)	Web & Mail Share
LG U300		£189.00	£150.00	£170.00	£170.00	£180.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U400 Refurb		£174.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U830		£210.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U830 Refurb		£170.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U8330 Refurb		£ 90.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U8380		£183.65	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U8380 Refurb		£158.65	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U880		£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U880 Pink		£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U880 Pink Refurb		£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U880 Refurb		£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U890		£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
LG U890 Refurb		£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Motorola E1070		£130.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Motorola E1070 Refurb		£100.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6120		£140.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6120 Refurb		£115.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6151		£108.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6151 Refurb		£ 78.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6233		£173.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6233 Refurb		£143.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6280		£193.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6280 Refurb		£170.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6288		£153.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia 6288 Refurb		£123.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia E61		£230.00	£320.00	£340.00	£340.00	£350.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia E61 Refurb		£200.00	£320.00	£340.00	£340.00	£350.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia E65		£237.00	£140.00	£160.00	£160.00	£170.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia N73		£260.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia N73 Refurb		£230.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Nokia N80 Refurb		£289.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson K610i		£169.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson K610i Refurb		£149.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson K800i		£240.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson K800i Refurb		£209.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W660i		£160.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W660i Refurb		£135.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W850i		£239.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W850i Refurb		£189.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W880i		£263.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson W880i Refurb		£238.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson Z610i		£175.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00
Sony Ericsson Z610i Refurb		£145.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00

For 18 month contract connections, you will receive an additional £10 bonus. Business Share 18 month connections will receive an addition £25 bonus. For 24 month contract connection you will receive an additional £50 bonus (excludes Data Casual). Business Share 24 month connections will receive an addition £100 bonus. The commission figures above include the Direct Debit bonus of £40.

In order for customers to re-sign they must be post-pay customers who have completed 11 months of their contract.

A completed Avenir Telecom Returns Authorisation Form must accompany all returns. There will be a delay in processing and/or the goods will be sent back to any customer of Avenir Telecom should this not be adhered to. In addition, a carriage charge will be invoiced to any customer of Avenir Telecom for any phones sent back to any customer of Avenir Telecom, for not conforming to the policies/procedures as detailed below.

Sim-Free GSM Phones

Sim-free GSM phones are sold by Avenir Telecom on a non-return basis. Sim-free GSM phones may only be returned for credit if found to be faulty within 14 days of sale from Avenir Telecom, and provided that the following conditions are met:

- Phones returned must be fully boxed and in new condition. Avenir Telecom reserves the right not to credit any customer if the original box is missing, damaged, marked, or had any labels/stickers placed on it, or if any of the original contents are missing,
- Phones returned after 14 days of sale from Avenir Telecom will only be repaired (if necessary) and sent back to its customer(s).

Sim-free GSM phones which are not faulty or are found to be used, and/or have lock codes in use, will be repaired (if necessary) and sent back to its customer(s). In addition, Avenir Telecom will pass on any charges incurred to its customer(s).

Orange Phones

Orange phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- All Orange phones being returned to Avenir Telecom must be accompanied with the original sim card issued with the phone from the original date of sale.
- Previously connected Orange phones may be returned to Avenir Telecom and a subsequent credit will be issued, however you must request a Return Authorisation number from Orange prior to doing this. For handsets where the connection was made after the 1st June 2005, credit will only be issued if the handset has a valid Orange Return Authorisation Number as well as an Avenir Telecom Return Authorisation number. The Orange Returns number is 07973 100272. The Orange Returns Authorisation number must be requested within 14 days from the date of connection, and any customer of Avenir Telecom must subsequently return this to Avenir Telecom within 5 days of collecting the Orange Returns Authorisation number.
- Dead On Arrival/Out of box failures can only be returned to Avenir Telecom for credit provided an Orange Returns Authorisation number has been obtained from Orange. Contact Orange on 07973 100272 to obtain the Returns Authorisation number.
- Phones returned will be credited either at the current selling price or the invoiced price at the time of sale, which ever is the lowest.
- Invoices will be raised for any promotional items that are not returned with the corresponding phones.
- From the 1st June 2005 if the Orange Returns Authorisations in a given month exceed 5% of the net new connections in the preceding month, Avenir Telecom reserve the right to implement the following charges to its customers account:
  - 5-6.25% £10 per unit
  - 6.25-7.5% £15 per unit
  - 7.5%+ £20 per unit

Please note that all Orange phones are shipped with SIM cards and these may not be exchanged i.e. each phone has a matching sim and vice versa and these may not be swapped over with other phones or SIM cards.

- Orange reserves the right to levy the following charges if in any calendar month the number of handset re-signs which are cancelled as a percentage of the number of handset re-signs in the same calendar month exceed the thresholds set out below:
- 5% or more but less than 10% = £20
- 10% or more = £50

This charge will be levied for each handset re-sign which is subsequently cancelled. The percentages will be calculated in respect of mobile devices supplied by Orange only.

T-Mobile Phones

T-Mobile phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- T-Mobile no longer operates any form of 14-day CSG, so no goods will be accepted for credit under any 14-day CSG claims. This applies to both PAYG and Contract.
- Avenir Telecom will reverse any credit given to any of its customers should any returned phones be subsequently refused credit by the network. Avenir Telecom would like to remind you of the importance for all its customers to ensure that stock is rotated and connected.
- T-Mobile now operates a returns cap for all phones returned. This will apply when the total number of phones returned to Avenir Telecom exceeds 4.5% of the total net connections in the month. Any phones returned in excess of the cap will be subject of a charge of £80.00 per phone and a corresponding invoice will be raised to the relevant Avenir Telecom customer and will become immediately due upon presentation.

- Invoices will be raised for any promotional items that are not returned with the corresponding phones.
- Avenir Telecom reserves the right to impose a penalty relating to the exceeding of any CSG/CSS volume cap imposed.

3 Phones

3 phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- 3 operates a 14 day money back scheme and a 14 day exchange policy but will only accept fully boxed/complete kit for credit accompanied by a 14 day exchange reference number. This must be obtained from 3 customer services while your customer is present. All 3 returns must be accompanied with a 3 Customer Return form filled out and completed together with the disconnection reference (if applicable). The handset and completed return form must reach ATUK within 5 days of the disconnection taking place. For further information please contact our returns team on 0208 731 4470. **3 and Avenir Telecom will only provide credit on returns that are UNUSED.** This means handsets that have not been used to make or receive calls, send or receive texts, have downloads or any other content and are not damaged.
- Avenir Telecom will reverse any credit given to any of its customers should any returned phones be subsequently refused credit by the network. Avenir Telecom would like to remind you of the importance for all its customers to ensure that stock is rotated and connected.
- All phones returned to Avenir Telecom must include all components, accessories and/or auxiliary items that were supplied at the date of sale. Should this not be adhered to, 3 are entitled to levy a charge against any customer of Avenir Telecom for each missing component, accessories and/or auxiliary items in accordance with the price list.
- 3 introduced a scheme to encourage 3 sellers to keep their returns rate as low as possible. If the returns rate in a given month exceeds 10%, Avenir Telecom reserves the right to implement the following charges to any of its customers:

Disconnection rate	
0% - 9.99%	Neutral
10% - 14.99%	ATUK will charge £20 per return
15% - 24.99%	ATUK will charge £40 per return
25% +	ATUK will change £50 per return

- Disconnected sim cards must be destroyed by the customer upon disconnection and not returned for credit.

Repairs

Please note the following:

- Avenir Telecom is not an authorised repair centre for any make of phone. Phones sent back for repair are out-sourced to repair centres of our choice. This can take between 7-21 days.
- Phones sent in for repair that are found to be out of warranty will be handled as follows: You will be contacted by fax or phone with a quote. On receipt of the go-ahead or refusal the phone will either be repaired, invoiced and sent back, or returned un-repaired.
- All phones sent in for repair must be sent in an unlocked state. An administration charge of £10 will apply for phones sent with lock codes.

Please note a return carriage charge of £10 applies to all phones sent in for repair.

Accessories/SIMs

Avenir Telecom only offers an exchange on a like for like basis on any accessories.

- SIM cards can only be returned if faulty, within 30 days of receipt.
- Orange Pay as you go connection packs require an Orange Returns Authorisation number obtainable as outlined previously in the Orange section.
- Accessories sent back must be accompanied by an Avenir Telecom Returns Authorisation Form and the Avenir Telecom invoice number (or copy of the invoice). If not, they may be sent back and carriage charged accordingly.

Important changes to Avenir Telecom Terms and Conditions

With immediate effect Avenir Telecom can no longer accept back phones, accessories or SIMS which are not in our current stock or Talking Shop brochure due to policy changes from all the networks. No stock is sold on a sale or return basis and any authorisation for return of stock is at the discretion of the Head of Sales. All authorised returns must be sent back to us within 5 days of the Avenir Telecom Returns Authorisation Number being given.

Contact Details:

Avenir Telecom
Avenir House
Studio Way
Borehamwood
WD6 5NN

Telephone: **020 8731 4470**
Fax: **020 8731 4478**
Email: **returns@avenir-telecom.co.uk**

Commission Reclaims - Contract Connections

AVENIR TELECOM

Please find below the various terms and conditions relating to commission reclaims across the five UK networks with whom we currently operate.

All Networks

ATUK reserves the right to raise a commission reclaim within the following clauses of our full terms & conditions

- Where there is evidence of non compliance with the Service Provider's operational procedures as notified from time to time.
- In respect of any Airtime Agreement where the end customer's call spend is lower than that reasonably expected. The determination of 'reasonable call spend' to be entirely at the discretion of the relevant Service Provider.
- In respect of any connection where minimal call activity takes place within a six calendar months' billing period from the relevant Service Provider from the date of connection. The determination of 'minimal call activity' to be entirely at the discretion of the relevant Service Provider.
- In respect of any Airtime Agreement where the Buyer does not supply new units to the End Customer
- In respect of any Airtime Agreement procured via unauthorised marketing activity on the part of the buyer.
- The Seller will clawback all and any amounts as may be reclaimed by the Service Provider from the Seller from time to time for any reason whatsoever.
- The relevant network and ATUK must approve all "gateway" connections before any commission payments will be made. Failure to disclose at point of credit check a "gateway" application will invalidate the connection resulting in the commission payment being withheld or reclaimed without notice.
- Where the connection is deemed to be for commercial gain.

orange™

- If a phone is disconnected within the first 14 days.
- If a request is made for proofs and these are not supplied within 14 days of the request being made.
- Where the connection has been identified by Orange as fraudulent.
- Where value added services are sold and subsequently disconnected within three months.
- Due to an amendment to the terms and conditions from the Orange network concerning provisions for clawbacks, as of the 1st February 2003, ATUK reserves the right to clawback any commission following any connection or price plan change when, in the sole belief of Orange, the connection or disconnection has been made for the commercial gain of either the customer or connecting dealer.
- Any errors in commission payments can be reclaimed up to 12 months from date of connection.

vodafone O2

- If a phone is disconnected for whatever reason within 180 days from date of activation.*
- If a customer fails to pay the first 6 months bills in full.
- If a price plan is downgraded within 7 months on Vodafone the additional commission will be reclaimed.
- If a price plan is downgraded within 7 months (consumer) or 12 months (business) on O2, the additional commission will be reclaimed.
- Where the connection has been identified by Vodafone/O2 as fraudulent.
- Where value added services are sold and subsequently disconnected within 180 days (Vodafone) and 6 months (O2) a commission reclaim will be applied.
- Any errors in commission payments can be reclaimed up to 12 months from date of connection.

T-Mobile

- If a request is made for proofs for SOHO customers only and these are not supplied within 10 days of the request being made.
- Where the connection has been identified by T Mobile as fraudulent.
- Commitment VAS Pack disconnection clawback - If a customer disconnects a commitment VAS pack after 31 days but before the end of the 5th month following the month of connection (approx. 6 months) then the VAS pack commission is clawed back.
- Non-Commitment VAS packs including business SOC - If the VAS pack SOC is not active at the end of the 2nd month following the month of connection (approx. 3 months) then the VAS pack commission is clawed back.
- Non-Commitment VAS pack migration - review at end of the

Commission Reclaims - Contract Connections

2nd month following the month of connection (approx. 3 months) and if migrated downwards (e.g. from 100 texts to 50 texts) then the difference in commission is clawed back

- Any errors in commission payments can be reclaimed up to 12 months from date of connection.
- Please note any customer that cancels within approximately 90 days of connection will have the price plan commission reclaimed.
- T-Mobile reserve the right to clawback any commission paid to channel where in T-Mobiles sole discretion any activity on the account results in the commercial gain of either the customer or channel. This includes fraudulent activity and/or account/tariff consolidation.
- Tariff discontinuation clawback - if a customer disconnects after 31 days but before the end of the 5th month following the month of connection (approx 6 months), then the tariff bonus is clawed back within 90 days.

With effect from 1st March 2004, for new connections, 3 reserve the right to clawback all commission payments (including price plan and volume bonuses) for disconnections due to fraud including non-payment since registration. However, where a valid proof has not been presented to, and accepted by 3 within 14 days of request, the commission clawback will be reversed in full. A full list of proofs are available from 3 Sellers website. 3 may clawback commissions up to 120 days after activation if the customer defaults on the payment of their bills. This decision for non payment is automated in 3's systems through their collections team who have the hold on this decision.

Commission Reclaims - Payment Terms on Avenir Telecom Invoice

Notwithstanding any prior arrangements that you may have reached with Avenir Telecom in respect of a credit account, any invoices issued to you by Avenir Telecom in respect of any commission reclaims from the airtime providers are due immediately upon presentation. If you do not make an immediate payment of the full amount claimed (including VAT) Avenir Telecom reserves the right to make immediate offset against any amounts that may be due from Avenir Telecom to you.

Summary of Commission Reclaim Terms

	Orange	Vodafone Connect	O2	T Mobile	3
Disconnection	14 days	180 days	120 days^	120 days	120 days
Fraudulent connections	(At the discretion of the networks through the period of the contract)				
Disconnection of value added services	Within 120 days	Within 6 months	Within 6 months	Within 6 months	n/a
Tariff downgrade	n/a#	Within 180 days	Within 7-12 months~	11-20 months*	Within 6 months
Failure to pay bills	First 3 months	First 180 days	First 3 months	First 3 months	First 3 months
	(Although disconnection may take place outside of the 3 months period)				
Re-sign, no IMEI change	Y	Y	Y	Y	n/a
Direct Debit bonus	n/a	n/a	n/a	n/a	4 months

Avenir Telecom may receive incorrect information from the networks and will obviously reclaim any commission that has been paid in error. Never-pays may be deemed as fraudulent connections by the networks.
^The 120 days commences on the 1st day of the following month after connection.
Price plan transfers will attract a commission reclaim if deemed for commercial gain.
Irrespective of stated Commission Reclaim terms Avenir Telecom reserves the right to reclaim any commission paid if any subsequent disconnection or price plan change has been made for the commercial gain of the Buyer or the end user.
~ 7 months consumer, 12 months business.
*Customers cannot downgrade within the first 11 months on a 12 month contract, 15 months on an 18 month contract and 20 months on a 24 month contract.

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Keys to Success with Vodafone is a promotion in true Avenir style. An exclusive dinner event, an overnight stay of unashamed luxury in an opulent 5-star setting, and a chance to crack open one of three safes containing phenomenal grand prizes worth a total of more than £13,500.

Everyone has a fair chance to crack a safe; we've got three, all containing spectacular prizes that reflect your achievement. Just do what you do best: make connections. Once you've registered, every Vodafone business connection you log between 1st May and 31st July 2007 will count.

To win one of the 12 exclusive places at our prestigious event and have the chance to crack a safe, register to take part at www.avenir-telecom.co.uk/keystosuccess.
Remember, every business connection counts, so do it today.

www.avenir-telecom.co.uk Telephone: 020 8731 4449

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